

CITY OF WILLARD, MISSOURI

224 W. Jackson Street P.O. Box 187 Willard, MO 65781 417-742-3033 417-742-3080 Fax



MEETING AGENDA AND PACKET

PARK BOARD Regular Meeting

December 18 , 2014

7:00 PM-Willard City Hall

224 W. Jackson Street

PARK BOARD MEMBERS

Blaine Kennard, President

Valorie Simpson, Vice-President

Becky Miller, Secretary

Tricia Taylor

Laurie Pendergrass

Angela Stevens

**CITY OF WILLARD
PARK BOARD
December 18, 2014
7:00 P.M.**

Notice posted on December 16, 2014.

Notice is hereby given that the City of Willard Park Board will conduct a meeting at 7:00 p.m., December 18, 2014 at Willard City Hall, 224 W. Jackson, Willard, Missouri.

The tentative agenda of this meeting includes:

Call the meeting to order.

1. Roll Call
2. Agenda Amendments/Approval of the Agenda
3. Approval of the Minutes from the meeting on October 30, 2014
4. Approval of the Minutes from Finance and Programs meeting on November 7, 2014
5. Citizen's Input (5 minute limit)
6. Financial Statements
 - a. Year to Date Comparison
 - b. 5 Year Comparison
 - c. October Financials
 - d. Unpaid Invoices October
 - e. Unpaid Invoices November
 - f. Disbursement Journals
7. Directors Report
8. Sports Reports
 - a. Soccer
 - b. Volleyball
9. Special Event Reports
 - a. Turkey Trot
 - b. Santa's Workshop
 - c. Christmas on Frisco
10. Budget Amendment 2014
11. Discussion and Vote – Willard Fitness Center
12. Old Business
13. New Business
14. Adjourn Meeting

REPRESENTATIVES OF THE NEWS MEDIA MAY OBTAIN COPIES OF THIS NOTICE BY CONTACTING:

Dale Duvall
224 West Jackson
P O Box 187
Willard, MO 65781

IF YOU HAVE SPECIAL NEEDS, WHICH REQUIRE ACCOMMODATION, PLEASE NOTIFY CITY PERSONNEL AT CITY HALL. ACCOMMODATIONS WILL BE MADE FOR YOUR NEEDS.

Dale Duvall, City Clerk

**City of Willard
Park Board Meeting
October 30, 2014**

Board Present: President, Blaine Kennard; Vice President, Valorie Simpson; Secretary, Angela Stevens; Becky Miller and Laurie Pendergrass.

Staff Present: Director of Community Service - JC Loveland.

President Blaine Kennard called the meeting to order at 7:02 p.m.

Roll Call.

Blaine Kennard -present, Valorie Simpson -- present, Becky Miller -- present, Laurie Pendergrass -- present, Angela Stevens -- present and Tricia Taylor ---.

Approval of the Agenda.

Motion made by Valorie Simpson and seconded by Becky Miller to approve the agenda. Blaine Kennard -aye, Valorie Simpson -- aye, Becky Miller -- aye, Tricia Taylor ---, Laurie Pendergrass -- aye and Angela Stevens -- aye.

Motion passed with a vote of 5-0.

Approval of the Minutes from the meeting on September 25, 2014.

Motion was made by Valorie Simpson and seconded by Becky Miller to approve the minutes from the September 25, 2014 meeting. Blaine Kennard -aye, Valorie Simpson -- aye, Becky Miller -- aye, Tricia Taylor ---, Laurie Pendergrass -- aye and Angela Stevens -- aye.

Motion passed with a vote of 5-0.

Citizens Input. -- Introduction of the new Recreation Specialist for the Parks Department, Cailan Gray. Mr. Gray stated that he was born and raised in south central Alabama and grew up wearing youth sports. He has an undergraduate in sports medicine. He has worked and is knowledgeable in gyms and recreation.

Financial Report.

Motion was made by Becky Miller and seconded by Valorie Simpson to approve the financial statement and to approve the invoices with the correction on a \$5.00 typo error. Blaine Kennard -aye, Valorie Simpson -- aye, Becky Miller -- aye, Tricia Taylor ---, Laurie Pendergrass -- aye and Angela Stevens -- aye.

Motion passed with a vote of 5-0.

Director's Report

The Director of Community Services, JC Loveland, updated the Park Board on current programs and special events.

Christmas on the Frisco Events

\$1,000 was received in sponsorships. November 27th is the Turkey Trot. Ten percent (10%) of the profit from the Turkey Trot will be used for scholarship funds. Santa's workshop will be held on December 13th.

Sports and Dance Classes

Youth basketball participation is up 13 percent (13%) from last fall. The numbers have increased by 180 participants from last year.

The dance classes have been moved back to the Community Building. Dance class attendance is up by 79 registrations.

Safe Halloween Report

The Director of Community Services stated that the event was very successful. 307 people went through the haunted house and there was a large attendance at the dance.

Over 500 children attended the Trunk or Treat event. Next year the City is anticipating the selling of food items at the event.

Budget Discussion

The Director of Community Services spoke of the 2015 budget stating that it is a working budget. There will be a Parks Finance Committee meeting held on November the 7th.

Old Business

The City was awarded \$22,000 to put playground equipment at the Recreation Center. A professional installation manager will assist City staff in installing the equipment.

The Director of Community Services spoke of the idea of a dog park at the property owned by the City on Hunt Rd. and FR 94. There was also discussion of a community garden at the site. Grants are being researched by the Parks Department.

New Business

No new business.

Adjourn Meeting

Motion was made by Valorie Simpson and seconded by Becky Miller to adjourn the meeting. Blaine Kennard -aye, Valorie Simpson – aye, Becky Miller --aye, Tricia Taylor ---, Laurie Pendergrass – aye and Angela Stevens – aye.

Motion passed with a vote of 5-0.

Meeting adjourned.

Submitted by Park Board Secretary Angela Stevens.

City Clerk, Dale Duvall

President, Blaine Kennard

Willard Park Board Finance and Programs Sub-Committee Meeting
November 7, 2014
11:00 a.m.

Committee present: Valorie Simpson, Becky Miller, Laurie Pendergrass and Director of Community Services, J.C. Loveland.

Staff present: City Administrator, J. Everett Mitchell.

Valorie Simpson called the meeting to order at 11:03 a.m.

Roll Call

Valorie Simpson-present, Becky Miller-present, Laurie Pendergrass-present and J.C. Loveland-present.

Approval of the Agenda

Motion made by Valorie Simpson and seconded by Laurie Pendergrass to approve the agenda. Valorie Simpson-aye, Becky Miller-aye, Laurie Pendergrass-aye and J.C. Loveland-aye. Motion passes 4-0.

Approval of the Minutes from October 30, 2014 meeting

Motion made by Becky Miller and seconded by Valorie Simpson to approve the minutes from the October 30, 2014 meeting. Valorie Simpson-aye, Becky Miller-aye, Laurie Pendergrass-aye and J.C. Loveland-aye. Motion passes 4-0.

Budget Discussion

The City Administrator talked to the committee about the new financial software for the city. He said it should be in place by May of 2015. With the new software line items will be expanded and include more specific information. The City Administrator told the committee about a DNR grant that the City had applied for and received. This grant allows a retired arborist sent and paid for from DNR to create a master plan of the Jackson Street Park. This plan would give suggestions of what to plant and where. The arborist has walked the park grounds with the members of the Tree Board and several Department Heads collecting data and making a sketch of the park. The City is waiting to hear back from the arborist with a recommendation for a five year capital improvement plan for the park.

Old Business

The Director of Community Services talked to the committee about the Cox Fitness contract ending July 1, 2015.

New Business

The Director of Community Services informed the committee about the new Coke contract proposal. Coke would like to offer the same prices the City currently receives and lock them into a 5 year contract. Coke will also give the Parks Department \$10,000 as a bonus check for the Park Department to use as they see necessary.

Adjourn Meeting

Motion made by Becky Miller and seconded by Laurie Pendergrass to adjourn the meeting. Valorie Simpson-aye, Becky Miller-aye, Laurie Pendergrass-aye and J.C. Loveland-aye.

Meeting adjourned at 11:54 a.m.



AGENDA ITEM #6

Financial Statements

1. Year to Date Comparison
2. 5 Year Comparison
3. October Financials
4. Unpaid Invoices October
5. Unpaid Invoices November
6. Disbursement Journals

Revenues		October '14	October '13	Difference	Year '14	Year '13	Difference	% Left
Adult Programs	12,000.00	707.75	144.00	563.75	9,440.20	9,285.25	154.95	21.33%
Advertising Income	30,000.00	885.00	212.00	673.00	19,072.00	15,252.00	3,820.00	36.43%
Capitla Asset Sales	1,000.00	0.00	0.00	0.00	1,000.00	0.00	1,000.00	0.00%
Certificate of Participat	3,350.00	0.00	0.00	0.00	3,350.00	0.00	3,350.00	0.00%
Concession Income	40,000.00	2,867.20	2,779.02	88.18	32,653.33	31,647.01	1,006.32	18.37%
Fourth of July	9,270.00	0.00	0.00	0.00	9,270.00	4,970.00	4,300.00	0.00%
Grant Receipts	0.00	0.00	0.00	0.00	0.00	0.00	0.00	#DIV/0!
Interest Income	220.00	16.80	15.86	0.94	196.54	226.38	-29.84	10.66%
Misc Income	3,000.00	500.00	616.90	-116.90	2,600.00	2,910.06	-310.06	13.33%
Mobile Phone Tower	12,500.00	1,066.20	1,045.29	20.91	10,526.42	10,319.98	206.44	15.79%
Park Fees	3,700.00	0.00	0.00	0.00	3,675.00	0.00	3,675.00	0.68%
Real Estate Taxes	40,000.00	0.00	-13,839.57	13,839.57	36,310.77	38,776.65	-2,465.88	9.22%
Facility Income	40,000.00	2,793.17	2,073.00	720.17	30,332.34	29,685.47	646.87	24.17%
Sales Tax	280,000.00	38,592.83	26,028.08	12,564.75	221,819.72	378,853.28	-157,033.56	20.78%
Sales Tax Capital Imp	200,000.00	157.04	0.00	157.04	147,386.43	22,612.97	124,773.46	26.31%
Special Event Income	15,000.00	1,921.00	1,600.00	321.00	8,557.20	1,802.50	6,754.70	42.95%
Swim Pool Income	80,000.00	0.00	-193.75	193.75	77,986.95	64,987.34	12,999.61	2.52%
Youth Programs	172,000.00	12,350.71	9,614.55	2,736.16	159,999.56	122,172.03	37,827.53	6.98%
Total	942,040.00	61,857.70	30,095.38	31,762.32	774,176.46	733,500.92	40,675.54	17.82%
Programs	401,970.00	21,524.83	16,228.82	5,296.01	347,311.58	279,801.60	67,509.98	13.60%
Taxes	520,000.00	38,749.87	12,188.51	26,561.36	405,516.92	440,242.90	-34,725.98	22.02%
Other Income	19,070.00	1,583.00	1,678.05	-95.05	16,672.96	13,456.42	3,216.54	12.57%

Supplies/Services Expenses		October '14	October '13	Difference	Year '14	Year '13	Difference	% Left
Advertising	2,000.00	0.00	0.00	0.00	1,467.58	1,073.59	393.99	26.62%
Building Maint	14,000.00	314.17	0.00	314.17	13,532.02	597.23	12,934.79	3.34%
Capital Assest Expenses	35,200.00	0.00	30321.00	-30,321.00	9999.94	15,581.00	-5,581.06	71.59%
Chemicals	7,000.00	0.00	0.00	0.00	6,819.08	10,253.33	-3,434.25	2.58%
Concessions	20,000.00	1,424.00	976.3	447.70	16,383.93	17,171.93	-788.00	18.08%
Contract Labor	10,000.00	0.00	2,748.75	-2,748.75	6,273.44	8,243.87	-1,970.43	37.27%
Dues & Subscriptions	1,000.00	0.00	0.00	0.00	936.26	95.00	841.26	6.37%
Equipment - Sports	0.00	0.00	0.00	0.00	0.00	160.93	-160.93	#DIV/0!
Fourth of July	12,500.00	0.00	0	0.00	12,134.55	14,822.18	-2,687.63	2.92%
Fiscal Agent Fees	4,000.00	0.00	-96.75	96.75	2,250.00	3,600.00	-1,350.00	43.75%
Group Insurance	29,000.00	259.13	2,176.51	-1,917.38	22,934.47	14,857.31	8,077.16	20.92%
Insurance	34,500.00	986.24	-167.60	1,153.84	10,863.89	34,188.72	-23,324.83	68.51%
Interest Expense	244,000.00	129.16	263.03	-133.87	124,393.94	128,373.78	-3,979.84	49.02%
Landscaping	1,000.00	0.00	400.00	-400.00	107.38	631.03	-523.65	89.26%
Lease Payment	0.00	0.00	0.00	0.00	0.00	115,000.00	-115,000.00	#DIV/0!
Legal	1,000.00	0.00	0.00	0.00	700.00	525.00	175.00	30.00%
Professional	7,000.00	114.00	160.25	-46.25	4,779.24	9,692.34	-4,913.10	31.73%
Miscellaneous Expense	200.00	0.00	0.00	0.00	70.00	294.54	-224.54	65.00%
Office Supplies	8,000.00	477.89	376.83	101.06	6,133.27	7,469.39	-1,336.12	23.33%
Payroll Taxes	30,000.00	1,769.39	1,769.84	-0.45	27,206.69	24,128.80	3,077.89	9.31%
Repairs & Maintenance	10,000.00	734.90	2,464.86	-1,729.96	10,284.12	5,338.13	4,945.99	-2.84%
Retirement	1,500.00	386.47	213.13	173.34	596.36	848.03	-251.67	60.24%
Salaries - Full Time	196,000.00	14,321.84	15,531.41	-1,209.57	165,878.73	150,550.50	15,328.23	15.37%
Salaries - Seasonal	195,000.00	8,807.78	7,603.11	1,204.67	182,520.88	160,724.91	21,795.97	6.40%
Salaries - Overtime	500.00	0.00	0.00	0.00	0.00	66.00	-66.00	100.00%
Supplies - General	7,000.00	134.83	236.25	-101.42	6,156.80	8,629.51	-2,472.71	12.05%
Supplies - Sports	16,500.00	2,145.00	3,348.32	-1,203.32	14,487.03	15,471.58	-984.55	12.20%

Supplies - Aquatic	7,500.00	0.00	95.00	-95.00	7,206.39	12,908.13	-5,701.74	3.91%
Supplies-Special Activity	18,500.00	1,681.18	953.46	727.72	16,923.07	12,085.00	4,838.07	8.52%
Supplies - Grounds	500.00	0.00	0.00	0.00	191.90	1,231.26	-1,039.36	61.62%
Telephone	7,500.00	744.69	626.92	117.77	5,752.46	6,400.38	-647.92	23.30%
Travel & Training	1,500.00	0.00	45.00	-45.00	1,221.14	1,819.44	-598.30	18.59%
Tree City	10,400.00	0.00	0.00	0.00	528.76	0.00	528.76	94.92%
Turf Maintenance	500.00	0.00	0.00	0.00	0.00	0.00	0.00	100.00%
Utilities - Electric	48,000.00	3,036.93	5,967.26	-2,930.33	40,571.71	42,987.63	-2,415.92	15.48%
Utilities - Gas	5,000.00	122.91	0.00	122.91	4,323.37	2,853.97	1,469.40	13.53%
Utilities - Other	5,800.00	444.34	372.64	71.70	4,746.14	2,819.62	1,926.52	18.17%
Vehicle Expense - Gas	6,500.00	592.06	402.46	189.60	5,623.25	3,564.85	2,058.40	13.49%
Vehicle Expense - Other	800.00	0.00	580.29	-580.29	603.61	1,520.61	-917.00	24.55%
Principal Expense	154,000.00	0.00	-34,000.00	34,000.00	154,000.00	34,000.00	120,000.00	0.00%
Total	1,153,400.00	38,626.91	43,368.27	-4,741.36	888,601.40	870,579.52	18,021.88	22.96%
Full Time Salaries/Exp.	291,500.00	17,723.07	19,523.29	-1,800.22	227,480.14	224,639.36	2,840.78	21.96%
Seasonal Salaries	195,000.00	8,807.78	7,603.11	1,204.67	182,520.88	160,724.91	21,795.97	6.40%
All Other Exp.	666,900.00	12,096.06	16,241.87	-4,145.81	478,600.38	370,054.32	108,546.06	28.24%

		As of October 2014	2013 Actual	2012 Actual	2011 Actual	2010 Actual
Acct #	Revenues					
3-595	Adult Programs	9,440.20	9,520.25	5,745.66	13,258.00	12,700.00
3-598	Advertising Income	19,072.00	15,952.00	14,430.56	14,980.00	18,150.00
3-625	Concession Income	32,653.33	32,520.55	30,912.87	36,307.00	38,900.00
3-650	Fourth of July	9,270.00	4,970.00	1,945.00	4,300.00	0.00
3-690	Misc Income	2,600.00	4,080.06	1,367.50	1,016.00	15,000.00
3-710	Park Fees	3,675.00	0.00	500.00	1,000.00	2,200.00
3-723	Facility Income	30,332.34	34,726.47	33,459.50	30,586.00	32,000.00
3-740	Special Event Income	8,557.20	2,090.50	1,302.14	0.00	1,625.00
3-745	Swim Pool Income	77,986.95	64,987.34	87,496.17	103,152.00	105,000.00
3-755	Youth Programs	159,999.56	130,941.18	129,515.33	100,983.00	120,850.00
		353,586.58	299,788.35	306,674.73	305,582.00	346,425.00
	Expenses	As of October 2014	2013 Actual	2012 Actual	2011 Actual	2010 Actual
Acct #	Supplies/Services					
3-800	Advertising	1,467.58	1,073.59	2,413.00	538.00	3,000.00
3-808	Building Maint	13,532.02	597.23	674.07	450.00	5,250.00
3-815	Chemicals	6,819.08	10,253.33	9,998.60	6,497.00	9,200.00
3-825	Contract Labor	6,273.44	12,464.65	10,039.60	13,366.00	18,500.00
3-840	Dues & Subscriptions	936.26	95.00	58.75	0.00	465.00
3-845	Equipment-Sports	0.00	160.93	50.00	0.00	550.00
3-871	Landscaping	107.38	631.03	170.97	1,285.00	550.00
3-880	Miscellaneous	70.00	294.54	0.00	0.00	0.00
3-885	Office Supplies	6,133.27	7,949.41	5,108.41	5,047.00	9,350.00
3-900	Repairs & Maintenance	10,284.12	5,517.29	10,396.75	7,958.00	11,100.00
3-935	Supplies - General	6,156.80	9,531.08	6,521.07	16,254.00	12,900.00
3-936	Supplies - Sports	14,487.03	17,383.03	17,739.30	20,466.00	21,050.00
3-937	Supplies - Aquatic	7,206.39	12,988.50	6,572.95	6,980.00	3,850.00
3-939	Supplies - Grounds	191.90	1,689.17	769.04	1,176.00	200.00
3-945	Travel & Training	1,221.14	1,819.44	432.75	1,187.00	825.00
3-950	Turf Maintenance	0.00	0.00	666.49	1,000.00	0.00
3-960	Vehicle Expense - Gas	5,623.25	3,817.31	3,401.46	3,777.00	1,050.00
3-965	Vehicle Expense - Other	603.61	1,586.75	2,396.41	920.00	2,625.00
		81,113.27	87,852.28	77,409.62	86,901.00	100,465.00
	Expenses	As of October 2014	2013 Actual	2012 Actual	2011 Actual	2010 Actual
Acct #	Personnel					
3-920	Salaries - Full Time	165,878.73	179,784.30	186,050.35	170,462.00	168,350.00
3-923	Salaries - Seasonal	182,520.88	166,731.35	161,674.94	154,712.00	168,000.00
3-925	Salaries - Overtime	0.00	66.00	102.30	1,000.00	1,000.00
		348,399.61	346,581.65	347,827.59	326,174.00	337,350.00
	Special Event Expenses					
3-820	Concessions	16,383.93	17,514.23	20,638.00	17,028.00	23,200.00
3-850	Fourth of July	12,134.55	14,822.18	7,824.90	7,796.00	6,900.00
3-938	Supplies-Special Events	16,923.07	13,267.61	5,642.35	6,348.00	16,225.00
		45,441.55	45,604.02	34,105.25	31,172.00	46,325.00
	Capital Asset Exp					
3-810	Capital Asset Exp.	9,999.94	18,254.82	0.00	3,238.00	
		9,999.94	18,254.82	0.00	3,238.00	
		484,954.37	498,292.77	459,342.46	447,485.00	484,140.00

CITY OF WILLARD
BALANCE SHEET
PARK FUND
October 31, 2014

ASSETS

CURRENT ASSETS

CASH IN BANK - CHECKING	\$	118,120.67	
PARK FUND TDOA		197,829.97	
PETTY CASH		240.00	
2008 RESERVE FUND		301,000.00	
YOUTH SCHOLARSHIPS		840.00	
TOTAL ASSETS	\$		616,350.64

LIABILITIES AND EQUITY

PAYROLL TAXES PAYABLE	\$	.00	
DUE TO GENERAL FUND		347,485.37	
DUE TO WATER/SEWER FUND		421,227.75	
MID-MISSOURI BANK		.00	
TOTAL LIABILITIES	\$		768,713.12

EQUITY

FUND BALANCE	\$	-38,965.71	
NET INCOME -LOSS		- 113,396.77	
TOTAL FUND EQUITY	\$	-	152,362.48

TOTAL LIABILITIES AND EQUITY	\$		616,350.64
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UNAUDITED

CITY OF WILLARD
INCOME STATEMENT
PARK FUND
For the 10 month period ended October 31, 2014

	ANNUAL BUDGET	<--CURRENT BALANCE	--> <-- BUDGET	YEAR TO DATE BALANCE	--> <-- BUDGET	BUDGET TO DATE OVER/UNDER	--> TO DATE UNEXPENDED
REVENUES							
ADULT PROGRAMS	\$ 18500.00	\$ 707.75	\$ 1541.67	\$ 9440.20	\$ 15416.70	\$ -5976.50	\$ -9059.80
ADVERTISING INCOME	30000.00	885.00	2500.00	19072.00	25000.00	-5928.00	-10928.00
CAPITAL ASSET SALES	0.00	0.00	0.00	1000.00	0.00	1000.00	1000.00
CERTIFICATE OF PARTICIPAT	0.00	0.00	0.00	3350.00	0.00	3350.00	3350.00
CONCESSION INCOME	45000.00	2867.20	3750.00	32653.33	37500.00	-4846.67	-12346.67
FOURTH OF JULY	7500.00	0.00	625.00	9270.00	6250.00	3020.00	1770.00
INTEREST INCOME	1000.00	16.80	83.33	196.54	833.30	-636.76	-803.46
MISCELLANEOUS INCOME	1000.00	500.00	83.33	2600.00	833.30	1766.70	1600.00
MOBILE PHONE TOWER	12500.00	1066.20	1041.67	10526.42	10416.70	109.72	-1973.58
PARK FEES	2500.00	0.00	208.33	3675.00	2083.30	1591.70	1175.00
REAL ESTATE TAXES	56000.00	0.00	4666.67	36310.77	46666.70	-10355.93	-19689.23
FACILITY INCOME	45000.00	2793.17	3750.00	30332.34	37500.00	-7167.66	-14667.66
SALES TAX	255000.00	38592.83	21250.00	221819.72	212500.00	9319.72	-33180.28
SALES TAX -- CAP IMP	175000.00	157.04	14583.33	147386.43	145833.30	1553.13	-27613.57
SPECIAL EVENT INCOME	15000.00	1921.00	1250.00	8557.20	12500.00	-3942.80	-6442.80
SWIM POOL INCOME	100000.00	0.00	8333.33	77986.95	83333.30	-5346.35	-22013.05
TRANSFERS IN -OUT	170000.00	0.00	14166.67	0.00	141666.70	-141666.70	-170000.00
YOUTH PROGRAMS	172000.00	12350.71	14333.33	159999.56	143333.30	16666.26	-12000.44
TOTAL REVENUES	\$ 1106000.00	\$ 61857.70	\$ 92166.66	\$ 774176.46	\$ 921666.60	\$ -147490.14	\$ -331823.54

UNAUDITED

CITY OF WILLARD
INCOME STATEMENT
PARK FUND
For the 10 month period ended October 31, 2014

	ANNUAL BUDGET	---CURRENT BALANCE	---> <--- BUDGET	YEAR TO DATE BALANCE	---> <--- BUDGET	BUDGET TO DATE OVER/UNDER	---> UNEXPENDED
EXPENDITURES							
ADVERTISING	\$ 2000.00	\$ 0.00	\$ 166.67	\$ 1467.58	\$ 1666.70	\$ 199.12	\$ 532.42
BUILDING MAINTENANCE (PAR	13000.00	314.17	1083.33	13532.02	10833.30	-2698.72	-532.02
CAPITAL ASSET EXPENDITURE	10000.00	0.00	833.33	9999.94	8333.30	-1666.64	0.06
CHEMICALS	8000.00	0.00	666.67	6819.08	6666.70	-152.38	1180.92
CONCESSIONS	25000.00	1424.00	2083.33	16383.93	20833.30	4449.37	8616.07
CONTRACT LABOR	7000.00	0.00	583.33	6273.44	5833.30	-440.14	726.56
DUES AND SUBSCRIPTIONS	900.00	0.00	75.00	936.26	750.00	-186.26	-36.26
FIREWORKS	10000.00	0.00	833.33	12134.55	8333.30	-3801.25	-2134.55
FISCAL AGENT FEES	4000.00	0.00	333.33	2250.00	3333.30	1083.30	1750.00
GROUP INSURANCE	27300.00	2593.13	2275.00	22934.47	22750.00	-184.47	4365.53
INSURANCE	34500.00	986.24	2875.00	10863.89	28750.00	17886.11	23636.11
INTEREST EXPENSE	244000.00	129.16	20333.33	124393.94	203333.30	78939.36	119606.06
LANDSCAPING	1000.00	0.00	83.33	107.38	833.30	725.92	892.62
LEGAL	1000.00	0.00	83.33	700.00	833.30	133.30	300.00
PROFESSIONAL	7000.00	114.00	583.33	4779.24	5833.30	1054.06	2220.76
MISCELLANEOUS EXPENSE	200.00	0.00	16.67	70.00	166.70	96.70	130.00
OFFICE SUPPLIES	6000.00	477.89	500.00	6133.27	5000.00	-1133.27	-133.27
PAYROLL TAXES	27800.00	1769.39	2316.67	27206.69	23166.70	-4039.99	593.31
REPAIRS AND MAINTENANCE	10000.00	734.90	833.33	10284.12	8333.30	-1950.82	-284.12
RETIREMENT PLAN	5000.00	386.47	416.67	596.36	4166.70	3570.34	4403.64
SALARIES	222500.00	14321.84	18541.67	165878.73	185416.70	19537.97	56621.27
SALARIES-SEASONAL	140000.00	8807.78	11666.67	182520.88	116666.70	-65854.18	-42520.88
SALARIES-OVERTIME	1000.00	0.00	83.33	0.00	833.30	833.30	1000.00
SUPPLIES-GENERAL (PARK)	6000.00	134.83	500.00	6156.80	5000.00	-1156.80	-156.80
SUPPLIES-SPORTS (PARK)	16000.00	2145.00	1333.33	14487.03	13333.30	-1153.73	1512.97
SUPPLIES-AQUATIC (PARK)	7000.00	0.00	583.33	7206.39	5833.30	-1373.09	-206.39
SUPPLIES-SPECIAL ACTIVITY	15000.00	1681.18	1250.00	16923.07	12500.00	-4423.07	-1923.07
SUPPLIES - GROUNDS	500.00	0.00	41.67	191.90	416.70	224.80	308.10
TELEPHONE	7000.00	744.69	583.33	5752.46	5833.30	80.84	1247.54
TRAVEL AND TRAINING	2000.00	0.00	166.67	1221.14	1666.70	445.56	778.86
TREE CITY USA	10400.00	0.00	866.67	528.76	8666.70	8137.94	9871.24
TURF MAINTENANCE	500.00	0.00	41.67	0.00	416.70	416.70	500.00
UTILITIES-ELECTRIC (PARK)	40000.00	3036.93	3333.33	40571.71	33333.30	-7238.41	-571.71
UTILITIES-GAS	6000.00	122.91	500.00	4323.37	5000.00	676.63	1676.63
UTILITIES-OTHER (PARK)	5000.00	444.34	416.67	4746.14	4166.70	-579.44	253.86
VEHICLE EXPENSE-GAS	3000.00	592.06	250.00	5623.25	2500.00	-3123.25	-2623.25
VEHICLE EXPENSE-OTHER	1000.00	0.00	83.33	603.61	833.30	229.69	396.39
PRINCIPAL EXPENSE	154000.00	0.00	12833.33	154000.00	128333.30	-25666.70	0.00
TOTAL EXPENDITURES	\$ 1080600.00	\$ 40960.91	\$ 90049.98	\$ 888601.40	\$ 900499.80	\$ 11898.40	\$ 191998.60
NET INCOME -LOSS	\$ 25400.00	\$ 20896.79	\$ 2116.68	\$ -114424.94	\$ 21166.80	\$ -135591.74	\$ -139824.94

UNAUDITED

Unpaid Invoices October 16 thru October 31, 2014

Vendor	Description	Amount
Baker Mechanical 10025138	General - Water leak repair	83.68
Barlang, Jewell 102414	Parks - Deposit refund	210.00
Beacon Refuse 1028	Water - Citizen trash service	286.00
BJ's Trophy Shop 110869	Parks - Sports supplies	465.65
Caird, Kim 102014	Parks - Deposit refund	10.00
Choate Auto Electric 101614	Police Department - Vehicle repair	81.00
City Utilities of Willard 102014	General - Water & Sewer usage	52.19
City Utilities of Willard 102014	Police Department - Water & Sewer usage	12.00
Clean Uniform 102514	Public Works - Uniforms service	209.48
Consulting Analytical Svcs 34938	Sewer - Water testing	135.00
Consulting Analytical Svcs 34996	Sewer - Water analysis	115.00
Coody, Natalie 102014	Parks - Deposit refund	10.00
Daystar 119254	Parks - Light bulbs	79.92
Daystar 120245	Parks - Concessions supplies	2.99
Fouraker Printing 10218	Water/Sewer - Utility Billing supplies	245.00
Fouraker Printing Co. 10221	All Departments - Envelopes, Incident reports	286.50
Franks Uniforms 73141	Police Department - Uniform Allowance	96.40
Hach 9091334	Water - Chlorine analyzer and kit	4,574.27
Hall, Darrel 102614	Parks - Deposit refund	40.00
Herrman, Shelly 101414	Parks - Deposit refund	50.00
Hillyard 601362824	Parks - Trash liners, paper towels	150.78
Hillyard 601369500	General - Trash liners, paper towels	104.89
Hoffman, Trevor 102414	Public Works - Cell phone reimbursement	50.00
Holland, Jessica 102014	Parks - Deposit refund	40.00
Law Offices of Kristoffer Barefield 222	General/Law - Attorney fees	751.88
LegalShield 102514	Police Department - Insurance	53.85
Lowe's 37370	Parks - Halloween supplies	127.14
Lowe's 37651	Parks - Repair supplies	16.08
MallFinance N4945144	Water/Sewer - Folding machine Lease	210.02
Mediacom 102014	Parks - Online services	77.45
Mediacom 102314	General - Online services	10.75
Mengwasser, Kara 102714	Parks - Deposit refund	40.00
Missouri Gas Energy (MGE) 101014	All Departments - Gas utilities	238.77
Mitchell, J. Everett 102414	General - Miles, Phone, Meals reimbursement	119.05
Murfin's Market 101514	Public Works - Office supplies	9.98
O'Reilly 328392	Water/Sewer - Battery for 1/2 ton Ford	144.31
O'Reilly 329111	Public Works - Supplies fo shop	7.99

Unpaid Invoices October 16 thru October 31, 2014

Vendor	Description	Amount
O'Reilly 330155	Parks - Vehicle maintenance supplies	78.95
O'Reilly 330179	Parks - Vehicle maintenance supplies	5.17
O'Reilly 330813	Parks - Oil filter	2.19
O'Reilly 331027	Sewer - Mini bulbs for lift station	7.18
O'Reilly 331287	Public Works - Vehicle supplies	119.53
O'Reilly 332190	Water - Supplies	10.99
O'Reilly 332370	Parks - Supplies	48.00
O'Reilly 333251	Sewer - Vehicle maintenance supplies	5.84
O'Reilly 333268	Water - Supplies	26.23
Ozarks Coca-Cola 25347227	Parks - Drinks for Concessions	39.58
Ozarks Coca-Cola 25349280	Parks - Concessions	176.71
Ozarks Coca-Cola 25352715	Parks - Soft drinks for Concessions	94.30
Ozarks Coca-Cola 25353345	Parks - Drinks for Concessions	48.88
Ozarks Greenways 110114	Public Works - November rent	500.00
Pavlich, Inc 29450	Streets - Salt	4,225.00
Petty Cash 102214	General - Replenish Petty Cash	44.80
Pipes, Cindy 102014	Parks - Deposit refund	75.00
Purdy, Stephen 102314	Police Department - Fuel reimbursement	10.01
Purdy, Stephen 1023141	Police Department - Hotel room for training	99.74
Purdy, Stephen 102914	Police Department - Uniform Allowance	155.90
Purdy, Stephen 1029141	Police Department - Uniform Allowance	90.25
Rex Smith Oil 100614	Parks - Diesel	250.01
Rex Smith Oil 83404	Public Works - Diesel for shop	1,309.32
Ruble, Tim 101814	Parks - Deposit refund	12.00
Sawyer Tire 616153	Police Department - Vehicle maintenance	34.95
Sawyer Tire 616157	Police Department - Vehicle tires	302.50
Sawyer Tire 616203	Police Department - Vehicle maintenance	34.95
Sawyer Tire 616283	Police Department - Vehicle maintenance	34.95
Sawyer Tire 616369	Sewer - Tires for 1 ton truck	765.06
Spfld Greene Cnty Office of EM 110W	Emergency Management - Contract expenses	3,966.00
Springfield Stamp & Engraving 575417	Police Department - Uniform Allowance	12.50
Springfield Winwater Works 294978	Water - Supplies	284.81
Springfield Winwater Works 294979	Water - Supplies	145.36
Springfield Winwater Works 294996	Water - Supplies	90.00
Trinity Electric 20036	Parks - Repairs	180.00
Tuttle, Patrice 102714	Parks - Spring Dance Session	3,097.50
Tyler Technologies 107799	All Departments - Software Quarterly Fees	5,524.00
USA BlueBook 168730	Sewer - Supplies	170.09
Villars, Becky	Parks - Deposit refund	75.00
Walmart 092514	Parks - Concessions	45.90

Unpaid Invoices October 16 thru October 31, 2014

Vendor	Description	Amount
Walmart/Sam's Club 091714	Parks - Concessions	424.02
Walmart/Sam's Club 092614	Parks - Concessions	109.30
Walmart/Sam's Club 100114	Parks - Concessions	152.35
Waste Corp (WCA) 1914330	Water - Citizen trash service	4,560.28
Waste Corp (WCA) 1915240	Water - Citizen trash service	349.82
Waterwork Specialties 21406061	Water - Supplies	455.97
Wells Tire 043119	Streets - Tractor tire repair	197.50
Willard Schools 102414	Planning & Development - Refund W/S fees	1,350.00
Willard True Value 2309	Police Department - Repair supplies	6.58
Willard True Value 2573	Police Department - Door keys	2.98
Willard True Value A2521	Parks - Halloween supplies	34.96
Windstream Communications 13837733	All Departments - Phone service	2,283.92
Commerce Credit Card	See Next Page	3,710.35
TOTAL		\$ 45,035.20

Unpaid Invoices October 16 thru October 31, 2014

Vendor	Description	Amount
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Invoices on Commerce Credit Card

AED Superstore 437734	Police Department - Defibrillator pads	48.94
Barracuda 1095110	All Departments - Monthly Cloud Storage	100.00
Bass Pro Shops 1291140	Water - Rubber boots	604.95
Commerce Credit Card 102014	General - Late Fee	79.49
Dollar General 092414	Parks - Concessions supplies	18.10
Lodge of the Four Seasons 214983	Police Department - Motel for CIIS Conf,	170.98
McBee Deluxe 2032179282	General - Checks and envelopes	388.88
MEDC 092614	Planning & Development - Member Dues	40.00
Missouri Dept. of Revenue 100814	Parks - Bus title	12.00
Missouri Rural Water Assoc 101514	Public Works - Conference registration	780.00
Missouri State Outreach 100914	General - Regional Conference	165.00
MPRA 092914	Parks - Job posting	25.00
Postmaster 39413	Parks - Postage to mail Triathlon medal	1.19
Postmaster 408	Water/Sewer/General - Postage	303.80
Postmaster 720	Parks - Postage	53.90
Rackspace 2704527	All Departments - Email & Apps Service	121.00
SHRM 090914	General - Membership Fee	185.00
Spfld. Greene County Health Dept. 27620	Water/Sewer - Employee vaccination	63.00
Stamps.com	All Departments - Postage	72.12
Stamps.com 101414	General - Monthly fee	15.99
Staples 9714075276	All Departments - Office supplies	265.69
Staples 9714296605	All Departments - Office supplies	96.32
ZipRecruiter 101814	General - Job posting	99.00
Total		\$ 3,710.35

Paid Invoices October 16 thru October 31, 2014

Vendor	Check No	Issued	Description	Amount
Bouton, Cheryl 102215	13657	10/22/14	Water/Sewer - Mileage reimb for seminar	119.45
Postmaster 102314	13658	10/23/14	Water/Sewer - Postage for Utility billing	1482.12
Postmaster 1023141	13659	10/23/14	Water/Sewer - Postage for Utility billing	19.32
McGinnis, Regina	13660	10/30/14	Water/Sewer - Deposit refund	100.00
Bushong, Evellyn	13661	10/30/14	Water/Sewer - Deposit refund	17.39
Family Support Payment Ctr PPE 101114	32913	10/23/14	General - Garnishment	196.15
Family Support Registry PPE 101114	32914	10/23/14	General - Garnishment	75.00
Kentucky Child Support Enforce. PPE 101114	32915	10/23/14	General - Garnishment	222.00
Richard V Fink PPE 101114	32916	10/23/14	General - Garnishment	59.00
TOTAL				\$ 2,290.43

Unpaid Invoices November 11 thru November 30, 2014

Vendor	Description	Amount
Ash Grove Concrete 32296	Streets - Concrete for repairs	342.50
Barton, Christine 112014	Water/Sewer - Deposit refund	61.33
Batteries and Bulbs 100621	Police Department - Batteries	374.85
Batteries Plus 963-106335	Police Department - Battery and charger	138.94
Beacon Refuse 1117	Water - Citizen waste removal	351.00
BJ's Trophy Shop 111801	Parks - Parade awards	115.00
Bluedog Graphix 2179	Parks - Sign	15.00
Bluedog Graphix 2186	Parks - Basketball shirts	123.00
Bluedog Graphix 2187	Parks - Cheerleading t-shirts	33.00
Bluedog Graphix 2188	Parks - Frisco banner	96.00
BlueLine Rental 1603901	Water - Equipment rental	160.00
Burt, Myra 112014	Water/Sewer - Deposit refund	64.07
Bus Andrews 45680	Streets - Install salt spreader controls	349.60
Carter, Nellie 112414	Parks - Deposit refund	195.00
Cheek, Rachel 112014	Water/Sewer - Deposit refund	54.78
City of Willard 112014	General - Utility bill	54.44
City of Willard 1120141	Police Department - Utility bill	18.75
Consulting Analytical 34252	Sewer - Water analysis	115.00
Consulting Analytical 35106	Sewer - Water analysis	115.00
Craig, Jill 112014	Water/Sewer - Deposit refund	72.15
Data Technologies 38272	General - Software maintenance	3,788.52
Dotsen, Joseph 112014	Water/Sewer - Deposit refund	26.95
Fouraker Printing 10224	Water/Sewer - Supplies	245.00
General Code 15881	General - Municipal code supplements	285.59
Glenn's Automotive 3457	Police Department - Vehicle repairs	612.04
Glenn's Automotive 3471	Public Works - Vehicle maintenance	317.09
Great River Assoc. 11	Streets - Sidewalks	25,390.65
Greene County MO 112514	Police Department - Crime Lab fees	580.00
Hach 9098648	Water - Chlorine Analyzer	3,402.47
Harry Cooper Supply 3773381	Water - Supplies	220.00
Hoffman, Trevor 112514	Water/Sewer - Cell phone reimbursement	50.00
Irwin Printing 141472	Parks - Christmas posters & flyers	82.25
John E Reid & Assoc. 112114	Police Department - Training seminar	550.00
Kelley's Police & Tactical Supply 132202	Police Department - Uniform allowance	29.95
Kelley's Police & Tactical Supply 132966	Police Department - Uniform allowance	27.90
Kelley's Police & Tactical Supply 133024	Police Department - Uniform allowance	119.99
L & B Services 112014	Water/Sewer - Deposit refund	254.41
Larson Farm & Lawn 102814	Public Works - Mower repair	295.00
LegalShield 112514	Police Department - Insurance	53.85
Lopez, Kathy 112014	Water/Sewer - Deposit refund	24.19
MailFinance 5000562	Water/Sewer - Folding Machine lease	210.02
Marck Ind. Shred Ink 148963	General - Paper shredding service	40.00

Unpaid Invoices November 11 thru November 30, 2014

Vendor	Description	Amount
MFA 50232	Parks - Fertilizer for sports fields	365.09
Miracle Recreation Equip. Co. 22140166	Parks - Playground equipment	20,148.00
Missouri Dept. of Natural Resources 4502	Water - Operating permit	4,000.00
Missouri Gas Energy (MGE) 111114	All Departments - Gas utility	284.11
Missouri One Call 4110340	Water/Sewer - Locate fees	66.30
Mitchell, Jerry 112414	Parks - Deposit refund	75.00
MRWA 2105	Water/Sewer - Membership dues	1,225.00
O'Reilly 33279	Water/Sewer - Maintenance supplies	17.99
O'Reilly 334420	Parks - Maintenance supplies	24.00
O'Reilly 334445	Sewer - Vehicle maintenance	66.44
O'Reilly 334508	Public Works - Vehicle maintenance	27.98
O'Reilly 334570	Public Works - Vehicle maintenance	31.98
O'Reilly 335994	Public Works - Vehicle maintenance	9.97
O'Reilly 336016	Water - Supplies	15.18
O'Reilly 336042	Water - Supplies	2.35
O'Reilly 336624	Public Works - Vehicle maintenance	71.94
O'Reilly 336625	Public Works - Equipment maintenance	239.88
O'Reilly 337285	Parks - Supplies	24.99
Ozark Greenways 120114	Public Works - December rent	500.00
Ozarks Coca-Cola 25364265	Parks - Concessions supplies	51.80
Ozarks Coca-Cola 25366842	Parks - Concessions supplies	51.71
Postmaster 523	General - Postage to mail business licenses	122.50
Quality Chemical Co. 111914	Sewer - Supplies	234.00
Race Brothers 667535	Water/Sewer - Heaters	99.95
Race, Jack 112014	Water/Sewer - Deposit refund	62.89
Radiophone 138240	Police Department - Radio repair	119.47
Reaves, Justin 111914	Public Works - Cell phone reimbursement	50.00
Renard, James 112014	Water/Sewer - Deposit refund	78.48
Rex Smith Oil 84190	Water/Sewer - Diesel	1,247.71
Rich Kramer Construction 112014	Water/Sewer - Deposit refund	74.27
Ross, Kenny 112014	Water/Sewer - Deposit refund	79.83
Sawyer Tire 616529	Parks - Vehicle maintenance	25.00
Scott-Gross Company 3466856	Public Works - Acetylene cylinder rental	20.34
Shearer, Michele 112114	Parks - Deposit refund	75.00
Spfld-Greene Cnty. Office of EM 630049	Emergency Management - ID card	4.75
Spfld-Greene County Health Dept. 611	Water - Routine water tests	117.00
Springfield Builders Inc 111214	Planning & Development - Permit refund	500.00
Springfield News-Leader 4496565	Police Department - Ad for bids	31.20
Springfield Winwater Works 295150	Water - Supplies	106.00
Springfield Winwater Works 295208	Water - Supplies	126.02
Star Wholesale Supply 3988353	Water - Supplies	15.01
Stephen Griffin 111414	Parks - DJ Service for Frisco Christmas event	300.00
USA BlueBook I72131	Water - Supplies	365.12

Unpaid Invoices November 11 thru November 30, 2014

Vendor	Description	Amount
Walmart / Sam's Club 102914	Parks - Concessions supplies	55.98
Walmart / Sam's Club 110714	General - Cleaning supplies	99.63
Walmart / Sam's Club 110714	Parks - Concessions supplies	16.98
Walmart / Sam's Club 1107141	General - Cleaning supplies	39.88
Waste Corp (WCA) 1926970	Water - Citizen waste removal	4,523.87
Wheeler Metals Inc 94976	Public Works - Lawn mower trailer repair	109.25
Willard True Value A4134	Veteran's Memorial - Light bulb	5.99
Willard True Value A4341	Public Works/Law - Maintenance supplies	41.45
Willard True Value A4350	Water/Sewer - Supplies	13.38
Willard True Value A4447	Parks - Supplies for repairs	14.97
Willard True Value B4920	Parks - Supplies for repairs	27.78
Windstream 13907056	All Departments - Phone service	2,283.91
World Wide Technology 1378	Law - Supplies	143.79
Wright Express (WEX) 38980488	All Departments - Fuel purchases	2,529.14
Yocum, Danny 112014	Water/Sewer - Deposit refund	17.51
TOTAL		\$ 80,533.04

Paid Invoices November 11 thru December 1, 2014

Vendor	Check No	Issued	Description	Amount
Postmaster 112014	13662	11/20/14	Water/Sewer - Postage for billing	1472.46
Mid-Missouri Bank 111114	21158	11/25/14	Parks - Interest Expense	148.82
Duval, Dale 092714	33100	11/13/14	General - Replace check 32741	951.10
Duval, Dale 101114	33101	11/13/14	General - Replace check 32777	951.10
Duval, Dale 101614	33102	11/13/14	General - Replace check 32827	358.35
Family Support Payment Ctr. 110814	33139	11/17/14	General - Garnishment	196.15
Family Support Registry 110814	33140	11/17/14	General - Garnishment	75.00
Kentucky Child Support Enforc. 110814	33141	11/17/14	General - Garnishment	170.00
Richard V Fink 110814	33142	11/17/14	General - Garnishment	59.00
Family Support Payment Ctr. 112214	33179	11/25/14	General - Garnishment	196.15
Family Support Registry 112214	33180	11/25/14	General - Garnishment	60.00
Richard V Fink 112214	33181	11/25/14	General - Garnishment	59.00
TOTAL				\$ 4,697.13

General Fund On line Payments, transfers, and payroll

<u>Sept</u>		<u>Oct</u>	
Cr Cd Proc. Fee	502.00	Cr Cd Proc. Fee	0.00
Coventry Health Ins	16,259.80	Coventry Health Ins	0.00
Lagers	6,066.30	Lagers	10,026.66
Delta Dental	912.32	Delta Dental	838.86
VSP	530.81	VSP	0.00
Colonial	340.10	Colonial	0.00
Hartford	129.20	Hartford	0.00
Payroll 8/30/14	29,902.79	Payroll 10/11/14	29,404.94
Payroll Tax 9/13/14	28,946.27	Payroll Tax 10/11/14	12,059.27
Payroll Tax 9/27/14	29,524.57	Payroll 10/25/14	28,958.53
Tasc Flex Plan	294.21	Payroll Tax 10/25/14	11,649.61
Payroll 8/30/14	12,582.15	Tasc Flex Plan	588.42
Payroll Tax 9/13/14	11,664.24	State PR Tax	5,584.00
Payroll Tax 9/27/14	12,148.60	Transfer to 4593	0.00
Tasc Flex Plan	768.42	Sales/Use Tax	4,739.12
State PR Tax	3,986.20		0.00
Transfer to 4593	25,000.00		0.00
	<u>179,557.98</u>		<u>103,849.41</u>

Water Sewer Fund On line Payments , transfers, and payroll

<u>Sept</u>		<u>Oct</u>	
Bank Service Charge	1,352.47	Bank Service Charge	0.00
Transfer to 4592	50,000.00	Transfer to 4592	126,547.31
Returned Items	150.89	Transfer to 4592	50,000.00
Transfer to 4592	108,835.36	Transfer to 4599	25,000.00
	0.00	Transfer to 4595	50,000.00
	<u>160,338.72</u>		<u>251,547.31</u>

Parks Fund On line Payments, transfers, and payroll

<u>Sept</u>		<u>Oct</u>	
Bank Service Charge	213.00	Bank Service Charge	0.00
Payroll 8/30/14	9,933.30	Payroll 10/11/14	8,857.89
Payroll 9/13/14	7,716.33	Payroll 10/25/14	9,052.56
Payroll 9/27/14	8,526.57	Transfer to 4592	13,758.41
Transfer to 4592	19,285.73	Transfer to 4592	25,000.00
Transfer to 4592	50,000.00		0.00
	<u>95,674.93</u>		<u>56,668.86</u>

12/11/14
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Reference Number	Date	Transaction Description	Account	Debit Amount	Credit Amount	NET
2585	10/31/14	SUE WHITE	1 740	24.66		24.66
2586	10/31/14	CLIENT SERVICES	1 740	279.00		279.00
2587	10/31/14	CLIENT SERVICES	1 740	249.00		249.00
2588	10/31/14	JOSHUA MORRIS	1 740	26.50		26.50
2589	10/31/14	ASHLEY OLESKIW	1 740	25.90		25.90
2590	10/31/14	MICHAEL GILBERT	1 740	46.50		46.50
2591	10/31/14	DEPT OF REVENUE COURT AUTO FD	1 1833	250.73		250.73
2592	10/31/14	MO SHERIFFS RETIREMENT	1 740	96.50		96.50
2593	10/31/14	DEPT OF REVENUE CRIME VICTIMS	1 1830	255.39		255.39
2594	10/31/14	TREASURER MO POST	1 1905	35.82		35.82
2595	10/31/14	CITY OF WILLARD MUNI	1 740	5,332.06		5,332.06
13657	10/31/14	CHERYL BOUTON	2 945 2 945 2 1945 2 1945	59.73 59.73 59.72 59.72		238.90
13658	10/31/14	US POSTMASTER	2 885 2 885 2 1885 2 1885	741.06 741.06 741.06 741.06		2,964.24

Parks Account
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Reference Number	Date	Transaction Description	Account	Debit Amount	Credit Amount	NET
13659	10/31/14	US POSTMASTER	2 885	9.66		
			2 885	9.66		
			2 1885	9.66		
			2 1885	9.66		38.64
13660	10/31/14	REGINA MCGINNIS	2 390	100.00		
			2 390	100.00		200.00
13661	10/31/14	EVELLYN BUSHONG	2 370		-.36	
			2 370		-.36	
			2 390	75.00		
			2 390	75.00		
			2 760		-13.50	
			2 760		-13.50	
			2 780		-15.06	
			2 780		-15.06	
			2 1735		-28.69	
			2 1735		-28.69	
						34.78
32759	10/31/14	FAMILY SUPPORT PAYMENT CENTER	1 368	196.15		
						196.15
32760	10/31/14	FAMILY SUPPORT REGISTER	1 368	75.00		
						75.00
32761	10/31/14	KENTUCKY CHILD SUPPORT ENFORCE	1 368	185.00		
						185.00
32762	10/31/14	RICHARD V FINK	1 368	59.00		
						59.00
32796	10/31/14	ACCO BRANDS DIRECT	1 1885	45.98		
						45.98
32797	10/31/14	AC ELECTRICAL SYSTEMS	1 140	1,360.49		
						1,360.49
32798	10/31/14	AMERICAN BUSINESS SYSTEMS	1 150	58.00		
			1 150	91.21		
			1 885	133.00		

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Reference Number	Date	Transaction Description	Account	Debit Amount	Credit Amount	NET
			1 885	277.00		
			1 1885	58.00		
			1 1885	4.14		621.35
32799	10/31/14	AMERIPRIDE SERVICES INC	1 140	70.26		
			1 140	70.26		
			1 150	34.12		
			1 885	19.72		
			1 1885	15.64		210.00
32800	10/31/14	STACIE AMSCHLER	1 150	30.00		30.00
32801	10/31/14	ASHGROVE CONCRETE & SUPPLIES	1 140	366.00		
			1 140	220.50		
			1 140	220.50		
			1 140	325.50		
			1 140	325.50		1,458.00
32802	10/31/14	BAKER MECHANICAL SERVICES	1 150	314.17		314.17
32803	10/31/14	CYNTHIA BARRETT	1 140	111.38		111.38
32804	10/31/14	BEACON REFUSE	1 140	247.00		247.00
32805	10/31/14	BETTER PRODUCTS	1 4876	522.00		522.00
32806	10/31/14	DAVID BLAKEMORE	1 140	150.00		150.00
32807	10/31/14	BLUEDOG GRAPHIX	1 150	118.75		
			1 150	562.50		
			1 150	1,582.50		
			1 150	119.00		
			1 1965	100.00		2,482.75

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Reference Number	Date	Transaction Description	Account	Debit Amount	Credit Amount	NET
32808	10/31/14	BLUELINE RENTAL	1 140	185.00		185.00
32809	10/31/14	BUS ANDREWS TRUCK EQUIPMENT	1 2810	6,016.19		6,016.19
32810	10/31/14	CARTER WATERS CONSTRUCTION	1 2897	853.80		853.80
32811	10/31/14	SAMUEL CEDAR	1 140	23.87		23.87
32812	10/31/14	CITY OF WILLARD	1 959 1 1959	56.69 12.00		68.69
32813	10/31/14	CITY OF SPRINGFIELD	1 140	63,351.68		63,351.68
32814	10/31/14	CLEAN THE UNIFORM CO JOPLIN	1 140	231.71		231.71
32815	10/31/14	COMMERCE CR CD STAPLES	1 140 1 140 1 140 1 140 1 140 1 140 1 140 1 140 1 140 1 140 1 140 1 150 1 150 1 885 1 885 1 885 1 935 1 935 1 945	14.24 14.24 127.40 127.40 6.25 6.25 6.72 6.71 10.08 8.16 9.90 9.90 36.90 3.43 6.93 5.79 5.18 34.66 15.99 5.98 4.84		-2.87

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Reference Number	Date	Transaction Description	Account	Debit Amount	Credit Amount	NET
32816	10/31/14	COMMERCE CR CD HARBOR FREIGHT	1 945	3.12		
			1 945	3.96		
			1 945	313.91		
			1 945	4.33		
			1 945	125.00		
			1 945	12.35		
			1 1885	46.06		
						972.81
			1 140	181.29		
			1 140	181.29		
			1 140	17.99		
			1 140	17.99		
			1 140	43.73		
			1 140	43.72		
			1 140	36.91		
			1 140	124.99		
			1 140	124.99		
32817	10/31/14	CONCO QUARRIES	1 150	200.98		
			1 150	46.50		
			1 150	80.47		
			1 150	28.93		
			1 800	99.00		
			1 840	50.00		
			1 876	100.00		
			1 885	121.00		
			1 885	42.02		
			1 885	99.33		
			1 945	11.16		
			1 1885	215.04		
			1 1885	67.65		
			1 1885	70.07		
			1 1945	200.00		
			1 4885	1.44		
						2,206.49
			1 140		-36.69	
			1 140		-36.69	
			1 140	51.64		
			1 140	51.64		
			1 140	83.24		
			1 140	96.44		
			1 140	97.70		
			1 2897	2,136.75		

Reference Number	Date	Transaction Description	Account	Debit Amount	Credit Amount	NET
			1 2897	89.83		
			1 2897	100.78		
			1 2897	103.74		
			1 2897	93.59		2,831.97
32818	10/31/14	CONSULTING ANALYTICAL	1 140	115.00		115.00
32819	10/31/14	CREATIVE PRODUCT SOURCING	1 1835	1,039.61		1,039.61
32820	10/31/14	CROSS COUNTRY TIMES	1 140	71.80		71.80
32821	10/31/14	DAYSTAR DISTRIBUTING	1 150	121.91		121.91
32822	10/31/14	DECLUE CONSTRUCTION	1 2897	1,800.00		1,800.00
32823	10/31/14	M LORRAINE DILL	1 140	43.61		43.61
32824	10/31/14	DIRECT TV	1 150	90.80		90.80
32825	10/31/14	DONELSON CONSTRUCTION	1 2895	27,442.96		27,442.96
32826	10/31/14	BRENDA DONNELL	1 150	75.00		75.00
32828	10/31/14	EMPIRE DISTRICT	1 140	7,022.95		
			1 140	7,728.96		
			1 150	3,036.93		
			1 955	623.55		
			1 1955	622.41		
			1 2930	4,765.98		
			1 2955	343.77		24,144.55
32829	10/31/14	FEDERAL PROTECTION	1 150	114.00		114.00

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Reference Number	Date	Transaction Description	Account	Debit Amount	Credit Amount	NET
32830	10/31/14	FELLERS FOOD SERVICE	1 150	153.14		153.14
32831	10/31/14	FERGUSON ENTERPRISES INC	1 140	3,065.83		3,065.83
32832	10/31/14	FOURAKER PRINTING	1 140	245.00		245.00
32833	10/31/14	FRANKS UNIFORMS	1 1950	383.35		383.35
32834	10/31/14	DONNA GORDON	1 1945	148.40		148.40
32835	10/31/14	GENERAL CODE	1 935	802.18		802.18
32836	10/31/14	VAL GRAVES	1 150	40.00		40.00
32837	10/31/14	HAWKING INC	1 140	2,762.54		2,762.54
32838	10/31/14	HARBOR FREIGHT TOOLS	1 140	261.37		261.37
32839	10/31/14	HIGHLAND HEALTHCARE LLC	1 680	12.50		12.50
32840	10/31/14	HILLYARD	1 150 1 150 1 150 1 935	50.98 68.36 104.83 38.67		262.84
32841	10/31/14	HILLHOUSE SERVICES	1 140	250.00		250.00
32842	10/31/14	RHONDA HODGES	1 140	64.98		64.98
32843	10/31/14	HOPPER INSPECTIONS	1 4876	495.00		

City of Willard
Disbursements Journal
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Reference Number

Account

Credit Amount

NET
495.00

600.00

93.50

1	140
1	140
1	876

1,120.00

14.60

1 1937

599.95

-25.04

5,858.31

30.00

73.59

40.00

40.00

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Reference Number	Date	Transaction Description	Account	Debit Amount	Credit Amount	NET
32852	10/31/14	LEGALSHEILD	1 1865	53.85		53.85
32853	10/31/14	KRISTOFFER BAREFIELD LLC	1 1875	327.06		327.06
32854	10/31/14	LOWES	1 140	13.01		
			1 140	13.01		
			1 150	22.75		
			1 150	34.94		
			1 150	52.32		
			1 150	60.75		
						196.78
32855	10/31/14	KKELSEY MARTIN	1 140	4.54		4.54
32856	10/31/14	MEDICOM	1 140	34.97		
			1 140	34.98		
			1 150	69.95		
			1 940	10.75		
						150.65
32857	10/31/14	MISSOURI EMPLOYERS MUTUAL	1 140	458.78		
			1 140	622.63		
			1 150	819.24		
			1 865	393.24		
			1 1865	753.70		
			1 2865	229.39		
						3,276.98
32858	10/31/14	MIDWEST METER	1 140	7,136.20		7,136.20
32859	10/31/14	MIDWEST FIBRE SALES	1 2898	75.00		75.00
32860	10/31/14	MISSOURI GAS ENERGY	1 140	43.28		
			1 140	43.28		
			1 150	122.91		
			1 958	42.64		
						252.11
32861	10/31/14	MISSOURI MUNICIPAL LEAGUE	1 945	317.00		

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Reference Number	Date	Transaction Description	Account	Debit Amount	Credit Amount	NET
32862	10/31/14	MSHP CJ TECH FUND	1 1840	705.00		317.00
32863	10/31/14	MAILFINANCE	1 140	210.02		705.00
32864	10/31/14	MID MISSOURI BANK	1 150	129.16		210.02
32865	10/31/14	MISSOURI ONE CALL	1 140	132.60		129.16
32866	10/31/14	MOPERM	1 150	167.00		132.60
32867	10/31/14	MURFINS MARKET	1 140 1 140 1 150 1 2935	67.44 67.43 5.17 67.43		167.00
32868	10/31/14	MARCY NICHOLS	1 140	63.27		207.47
32869	10/31/14	ELIZABETH OEDEWALDT	1 150	75.00		63.27
32870	10/31/14	ONLINE INFORMATION SERVICES	1 140	108.00		75.00
32871	10/31/14	O'REILLYS	1 140 1 140 1 140 1 140 1 140 1 150 1 150 1 150 1 150 1 150	5.99 5.99 88.39 3.49 3.49 11.99 40.10 3.49 19.99	-40.10	108.00
						142.82

City of Willard
Disbursements Journal
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Reference Number	Date	Transaction Description	Account	Debit Amount	Credit Amount	NET
32872	10/31/14	ON-SIDE CONSTRUCTION	1 680	12.50		12.50
32873	10/31/14	OZARKS COCA COLA	1 140	69.86		
			1 140	69.86		
			1 140	18.33		
			1 140	18.33		
			1 150	262.06		
			1 150	322.53		
			1 150	109.14		870.11
32874	10/31/14	OZARK GREENWAYS	1 140	500.00		500.00
32875	10/31/14	OZARK RACING SYSTEMS	1 150	1,000.00		1,000.00
32876	10/31/14	PEARL AUTO WORKS	1 1965	850.00		850.00
32877	10/31/14	LEAH PINNON	1 150	75.00		75.00
32878	10/31/14	P & K IRRIGATION	1 150	106.25		106.25
32879	10/31/14	PAT MCCARTHY PRODUCTIONS	1 1945	194.00		194.00
32880	10/31/14	RACE BROTHERS	1 140	12.87		
			1 150	113.47		
			1 150	54.98		
			1 150	55.98		237.30
32881	10/31/14	RANDY BROWN	1 4876	69.00		69.00
32882	10/31/14	JUSTIN REAVES	1 140	50.00		50.00
32883	10/31/14	REPUBLIC SERVICES	1 140	19.44		
			1 140	19.44		

City of Willard
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Reference Number	Date	Transaction Description	Account	Debit Amount	Credit Amount	NET
32884	10/31/14	REX SMITH OIL COMPANY	1 140 1 150 1 150 1 959 1 1959	12,783.87 121.68 121.68 49.52 38.88		13,154.51
32885	10/31/14	REYNOLDS GOLD & GROSSER	1 140 1 140 1 140 1 150 1 150	681.18 681.19 671.59 16.99 285.96		2,336.91
32886	10/31/14	SCOTT GROSS CO	1 875 1 1875	971.00 621.00		1,592.00
32887	10/31/14	CITY OF SPRINGFIELD	1 140	40.34		40.34
32888	10/31/14	JAMES SMITH	1 1876	40.00		40.00
32889	10/31/14	BONNIE SNIDER	1 140	50.00		50.00
32890	10/31/14	SFLD FAMILY MEDICAL WALKIN	1 150	50.00		50.00
32891	10/31/14	SPRINGFIELD WINIWATER	1 1876	35.00		35.00
32892	10/31/14	SCHENDEL PEST SERVICES	1 140 1 140 1 150 1 935 1 1935	12.70 40.00 30.00 30.00 40.00 40.00		12.70
32893	10/31/14	SPFLD STAMP & ENGRAVING	1 1950	20.50		180.00

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Reference Number	Date	Transaction Description	Account	Debit Amount	Credit Amount	NET
32894	10/31/14	STAR MECHANICAL	1 140	116.26		20.50
32895	10/31/14	STEPHEN GRIFFIN	1 150	300.00		116.26
32896	10/31/14	SAWYER TIRE	1 140 1 140 1 1965	6.00 6.00 605.00		300.00
32897	10/31/14	STRIBLING SURVEYING	1 4876	250.00		617.00
32898	10/31/14	TRICIA TAYLOR	1 150	75.00		250.00
32899	10/31/14	TREVOR HOFFMAN	1 140	50.00		75.00
32900	10/31/14	VALHALLA ARMORY	1 680	12.50		50.00
32901	10/31/14	VERIZON	1 140 1 140 1 150 1 940 1 1940 1 4940	30.15 30.17 127.05 129.25 264.29 144.48		12.50
32902	10/31/14	WALMART	1 150	571.96		725.39
32903	10/31/14	WATERWORK SPECIALITIES	1 140	198.86		571.96
32904	10/31/14	WCA WASTE	1 140	5,204.52		198.86
32905	10/31/14	WHISTLER CONSTRUCTION	1 140	2,450.00		5,204.52
						2,450.00

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Reference Number	Date	Transaction Description	Account	Debit Amount	Credit Amount	NET
32906	10/31/14	WILLARD SCHOOLS	1 140	210.55		210.55
32907	10/31/14	WINDSTREAM COMMUNICATIONS	1 140	456.90		
			1 140	456.89		
			1 150	456.89		
			1 940	456.89		
			1 1940	456.89		
						2,284.46
32908	10/31/14	WEX BANK	1 140	341.97		
			1 140	341.97		
			1 150	289.11		
			1 1960	2,294.15		
						3,267.20
32909	10/31/14	WILLARD TRUE VALUE	1 150	2.49		2.49
32910	10/31/14	YARBROUGH INDUSTRIES	1 150	245.00		245.00
32911	10/31/14	MILITARY ORDER OF THE	1 970	200.00		200.00
32913	10/31/14	FAMILY SUPPORT PAYMENT CENTER	1 368	196.15		196.15
32914	10/31/14	FAMILY SUPPORT REGISTRY	1 368	75.00		75.00
32915	10/31/14	KENTUCY CHILD SUPPLRT ENFORCE	1 368	222.00		222.00
32916	10/31/14	RICHARD V FINK	1 368	59.00		59.00
	10/31/14	Contra Entry	1 100		- 209,186.82	.00
	10/31/14	Contra Entry	1 125		-6,622.06	.00

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Reference Number	Date	Transaction Description	Account	Debit Amount	Credit Amount	NET
	10/31/14	Contra Entry	2 100		-1,738.28	.00
	10/31/14	Contra Entry	2 390		-1,738.28	.00
Journal Totals				219,542.05	- 219,542.05	.00



AGENDA ITEM #7

Directors Report

Willard Parks and Recreation

Director's Report

December 18, 2014

Programs

- **Zumba Class** – *The REC on Monday/Wednesday @ 6:30pm-7:30pm*
- **X-treme Fitness**- *Closed-Rebranded as ToneFit*
- **Tonefit**- *Monday, Tues, Thursday 5:30am & 5:30pm @ The REC*
- **Children's Dance Classes** – *79 registrations @ Com. Building*
- **Willard Playgroup** – *THE REC on Wednesdays @ 9:30 – 11:00am*
- **Tumbling Toddlers** – *THE REC on Wednesdays @9:00-9:45am*
 - Beginning to plan next session
- **Youth Cheerleading**- *Youth Basketball Cheer –11 Enrolled*
 - Practice begins Jan 6th, Games begin January 17th
- **Senior's Fitness Class** - *Murray Room on Monday, Wednesday, Fridays @ 10-11am.*
- **Summer Adv. Camp** – **Information TBA**
- **Kid-Venture Days** – *Planning in progress for 2014-15 school year*
 - Registering & Dec Christmas break sessions
- **Kids Night Out**- *Dec 19 @ The Rec currently promoting enrollment*
- **Music Classes**- *Ending 12/15 –planning next session @ The REC - Begins Jan 16*
- **Yoga**-*The REC Wed @ 5:15-6:15pm, Tues Morning @ 9am; New for Wed Sessions*

Special Events

- **Splash N Bash** – *Planning in Progress*
 - Date: May 26th, 2015
- **Freedom Fest** – *Planning in Progress*
 - Date for 2015 – June 27
- **Frisco Runaway Triathlon / Splash n Dash Jr. Triathlon** – *Planning in Progress*
 - Date: TBA
- **Back to School Dance** – *Planning in Progress*
 - Date: TBA
- **The Doggie Dive** – *Planning in Progress*
 - Date: September 5th
- **Halloween Events** – *Planning in Progress*
 - Date: TBA
- **Christmas on the Frisco** – *Planning in Progress*
 - Date: TBA
- **Turkey Trot** – *Planning in Progress*
 - Report Included
- **Santa's Workshop** – *Planning in Progress*
 - Report Included
- **Sweet Heart Dance** – *Planning in Progress*
 - Date for 2015 – February 6th
- **The Great Egg Hunt and Activities** – *Planning in Progress*
 - Date for 2015 – March 28th
- **Rummage Sale** – *Planning in Progress*
 - Date: TBA
- **Spring Clean Up** – *Planning in Progress*
 - Partnering with Tim Roberts
 - Date: TBA

Willard Parks and Recreation Director's Report

December 18, 2014

- **Father Daughter Ball** – *Planning in Progress*
 - Date: TBA

Aquatics

- Planning in Progress for 2015 season

Sports Section

- **Youth Soccer** – *Spring season planning in progress*
 - Games begin April 11
- **Youth Volleyball** – *Spring season planning in progress*
 - Games begin April 7
- **Youth Baseball/Softball** – *Planning in Progress*
 - Games Begin (tentative) June 1
- **Youth Basketball** – *Planning in Progress*
 - Registration is underway for spring season.
 - Games begin January 17th
- **Adult Volleyball** – *Now Registering*
 - League Canceled; not enough interest
- **Adult Basketball** – *Planning in Progress*
 - Dates: TBA
- **Special Basketball Camps** – *Planning in Progress*
 - Evaluating the potential to offer individual lessons
- **Sports Picture Bids Due Dec. 15th**

Advertising

- We have started sending out flyers with every months water bills
- Looking at upcoming events and sponsorships
- Compiled eblast & social media contact list
 - Weekly, daily, monthly email blasts and promotion & tracking

Facilities

- **December Rentals** – Willard Parks continues to promote the facility rentals.
 - Community Building (Private Rentals –4)
 - Ongoing – Senior Lunch, A.A. Group, Mayors Breakfast,
 - Recreation Center (Private Rentals –4)
 - Ongoing – Tonefit, Yoga, Zumba, Senior Exercise, Kid-Venture Camp, Play Group
 - Pavilion (Private Rentals –0)
- **Maintenance**
 - Deep Cleaning Inside Facilities
 - Painting projects
 - Servicing all equipment

Other Information

- **Website** – *Visitors From 12/16/14*
 - www.willardparks.com – 1,005 unique visitors, 13,410 visitors
 - www.willardfreedomfest.com – 189 unique visitors, 736 visitors
 - www.willardaquatics.com – 310 unique visitors, 1,289 visitors
 - www.christmasonthefrisco.com – 326 unique visitors, 1,109 visitors
- **Facebook** – *1197 likes as of 12/16/14*
 - <https://www.facebook.com/WillardParksAndRec>



AGENDA ITEM #8

Sports Reports

1. Youth Soccer
2. Youth Volleyball

Soccer Staff	Hours	Expense Cost/Hour	Total Cost	Revenue Income	
Week 1					
Supervisor		7.28	10	72.80	
Ref		4	10	40.00	
Ref		36	15	540.00	
Coach		4	10	40.00	
Scorekeeper				0.00	
Scorekeeper				0.00	
Gate		4.38	7.5	32.85	964.00
Concessions		5.58	7.5	41.85	133.95
Concessions					
Total		61.24	60	767.50	1,097.95 330.45
Week 2					
Supervisor		7.48	10	74.80	
Ref		5	10	50.00	
Ref		30	15	450.00	
Coach		2	10	20.00	
Scorekeeper				0.00	
Scorekeeper				0.00	
Gate		5.87	7.5	44.03	474.00
Concessions		5.37	7.5	40.28	275.00
Concessions					
Total		55.72	60	679.10	749.00 69.90
Week 3					
Supervisor		6.5	10	65.00	
Ref		4	10	40.00	
Ref		31	15	465.00	
Coach		1	10	10.00	
Scorekeeper				0.00	
Scorekeeper				0.00	
Gate		4.77	7.5	35.78	212.00
Concessions		5.25	7.5	39.38	171.37
Concessions					
Total		52.52	60	655.15	383.37 -271.78
Week 4					
Supervisor		7.38	10	73.80	
Ref		4	10	40.00	
Ref		25.5	15	382.50	
Coach		1	10	10.00	
Scorekeeper				0.00	
Scorekeeper				0.00	
Gate		4.38	7.5	32.85	299.00
Concessions		4	7.5	30.00	176.75
Concessions					
Total		46.26	60	569.15	475.75 -93.40
Week 5					
Supervisor		7.5	10	75.00	
Ref		3	10	30.00	
Ref		34	15	510.00	

Coach	1	10	10.00		
Scorekeeper			0.00		
Scorekeeper			0.00		
Gate	5.17	7.5	38.78	230.00	
Concessions	6.15	7.5	46.13	213.25	
Concessions					
Total	56.82	60	709.90	443.25	-266.65

Week 6

Supervisor	6.45	10	64.50		
Ref	4	10	40.00		
Ref	25	15	375.00		
Coach	1	10	10.00		
Scorekeeper			0.00		
Scorekeeper			0.00		
Gate	4.93	7.5	36.98	156.75	
Concessions	5.2	7.5	39.00	138.12	
Concessions					
Total	46.58	60	565.48	294.87	-270.61

Week 7

Supervisor		10	0.00		
Ref		10	0.00		
Ref		15	0.00		
Coach		10	0.00		
Scorekeeper			0.00		
Scorekeeper			0.00		
Gate		7.5	0.00		
Concessions		7.5	0.00		
Concessions					
Total	0	60	0.00	0.00	0.00

3,444.19 -502.09

Registrations	236	\$40	\$9,440.00	
Late Fee	20	\$5.00	\$100.00	
Gate				\$2,335.75
Gate/Concession			\$3,444.19	
Concession Cost			-\$369.21	
Staffing			-3946.275	
Soccer balls			\$0.00	
Nets			\$0.00	
Field Paint			\$0.00	
Medals			-\$347.50	
			\$0.00	
T-shirts			-1,582.50	

Total Soccer Revenue =

\$ 6,738.71

Cost of Each Registration to recoup lost revenue if gate is eliminated:

\$49.38

Volleyball Staff	Hours	Expense Cost/Hour	Total Cost	Revenue Income	
Week 1					
Supervisor		3.77	10	37.70	
Ref			10	0.00	
Ref	7		15	105.00	
Coach			10	0.00	
Scorekeeper	4.25		7.5	31.88	
Scorekeeper	3		7.5	22.50	
Gate	3.38		7.5	25.35	349.00
Concessions	4.28		7.5	32.10	142.00
Concessions					
Total		25.68	75	254.53	491.00 236.48
Week 2					
Supervisor		3.53	10	35.30	
Ref			10	0.00	
Ref	7		15	105.00	
Coach			10	0.00	
Scorekeeper	3.88		7.5	29.10	
Scorekeeper	2.47		7.5	18.53	
Gate	3.43		7.5	25.73	185.00
Concessions	3.98		7.5	29.85	197.00
Concessions					
Total		24.29	75	243.50	382.00 138.50
Week 3					
Supervisor		4.48	10	44.80	
Ref			10	0.00	
Ref	8		15	120.00	
Coach	0		10	0.00	
Scorekeeper	4		7.5	30.00	
Scorekeeper	2.88		7.5	21.60	
Gate	3.08		7.5	23.10	124.00
Concessions	4.32		7.5	32.40	197.25
Concessions					
Total		26.76	75	271.90	321.25 49.35
Week 4					
Supervisor		3.37	10	33.70	
Ref			10	0.00	
Ref	9		15	135.00	
Coach			10	0.00	
Scorekeeper	3.73		7.5	27.98	
Scorekeeper	3.18		7.5	23.85	
Gate	4.28		7.5	32.10	145.00
Concessions	8.68		7.5	65.10	181.25
Concessions					
Total		32.24	75	317.73	326.25 8.53
Week 5					
Supervisor		3.7	10	37.00	
Ref			10	0.00	
Ref	7		15	105.00	

Coach		10	0.00		
Scorekeeper	2.63	7.5	19.73		
Scorekeeper	3.02	7.5	22.65		
Gate	3	7.5	22.50	132.00	
Concessions	4.12	7.5	30.90	153.04	
Concessions					
Total	23.47	75	237.78	285.04	47.27

Week 6

Supervisor	4.05	10	40.50		
Ref		10	0.00		
Ref	6	15	90.00		
Coach		10	0.00		
Scorekeeper	4	7.5	30.00		
Scorekeeper	3.23	7.5	24.23		
Gate	1.77	7.5	13.28	92.00	
Concessions	3.58	7.5	26.85	98.75	
Concessions					
Total	22.63	75	224.85	190.75	-34.10

Week 7

Supervisor	0	10	0.00		
Ref	0	10	0.00		
Ref	0	15	0.00		
Coach	0	10	0.00		
Scorekeeper	0	7.5	0.00		
Scorekeeper	0	7.5	0.00		
Gate	0	7.5	0.00		
Concessions	0	7.5	0.00		
Concessions					
Total	0	75	0.00	0.00	0.00

1,711.25 446.02

Registrations	77	\$40	\$3,080.00	
Late Fee	11	\$5.00	\$55.00	
Gate				\$1,027.00
Gate/Concession			\$1,711.25	
Concession Cost			-\$290.79	
Staffing			-1550.275	
Volleyballs			\$0.00	
Nets			\$0.00	
Medals			-\$118.15	
			\$0.00	
			\$0.00	

T-shirts

\$524.00

Total Volleyball Revenue =

\$ 3,411.04

Cost of Each Registration to recoup lost revenue if gate is eliminated:

\$52.21



AGENDA ITEM #9

Special Event Reports

1. Turkey Trot
2. Santa's Workshop
3. Christmas on Frisco

Turkey Trot 2014

Item	Income	Expense	Net
Payroll*		\$ -	\$ -
Admission	\$ 7,810.00		\$ 7,810.00
Maintenance		\$ -	\$ -
Equipment			\$ -
General & Administrative		\$ -	\$ -
Shirts		\$ 1,465.20	\$ (1,465.20)
Subtotals	\$ 7,810.00	\$ 1,465.20	\$ 6,344.80
Facility Charge	\$ -		\$ -
Program Totals			\$ 6,344.80

10% donated to Willard Parks Scholarship Fund: \$634.48

Santa's Workshop 2014

Item	Income	Expense	Net
Payroll*		\$ 11.25	\$ 11.25
Admission	\$ 172.00		\$ 172.00
Maintenance		\$ -	\$ -
Equipment-Santa		\$ 50.00	\$ (50.00)
Food Supplies		\$ 29.73	\$ (29.73)
Donations	\$ 300.00		\$ 300.00
General & Administrative			\$ -
Craft Supplies		\$ 56.91	\$ (56.91)
Subtotals	\$ 472.00	\$ 147.89	\$ 346.61
Facility Charge	\$ -		\$ -
Program Totals			\$ 346.61

Donations

Pill Box Pharmacy: \$300
 Junction Café: Pancakes & Eggs
 Hilland Dairy: Milk for 150 people

Payroll

1.5hr @\$7.50: \$11.25

Attendance

adults: 23
 kids age 3+: 19
 Baby (free): 9

Supplies

dollar store: 47
 Walmart: 9.91

Christmas on the Frisco Expense Report 2014

Item	Income	Expense
Payroll*		\$ 15.00
Supplies for Lighting		\$ 27.78
Postage for info		\$ 53.90
Irwin Printing		\$ 82.25
BJ Trophies for Parade		\$ 115.00
DJ		\$ 300.00
Crowns and Sashes for Pageant		\$ 200.09
Stage		\$ -
Blue Dog Banner		\$ 96.00
Den of metal arts display		\$ 850.00
		\$ -
Commerce Bank	\$ 200.00	
Baker Mechanical	\$ 100.00	
El Venero	\$ 200.00	
Mid Missouri Bank	\$ 200.00	havnt rcv
McDonalds	\$ 100.00	
Lighting Fee	\$ 560.00	
Pageant Registration Fee	\$ 590.00	
	\$ 1,950.00	\$ 1,740.02
	Total Difference	\$ 209.98

Income	\$ 1,950.00
Expense	\$ 1,740.02
Parks Budget	
Total Difference	\$209.98



AGENDA ITEM #10

Budget Amendment 2014

City of Willard 2014 Budget

Acct #	Park Fund						
		2014 Amended 12/09/14 Budget	2014 Amended 8/25/14 Budget	2014 Budget	2013 Actual	2012 Actual	2011 Actual
	Revenues						
3-595	Adult Programs	12,000.00	18,500.00	18,500.00	9,520.25	5,745.66	13,258.00
3-598	Advertising Income	30,000.00	30,000.00	30,000.00	15,952.00	14,430.56	14,980.00
3-600	Capital Asset Sales	1,000.00	0.00	0.00	0.00	0.00	0.00
3-615	Cert of Participation	3,350.00	0.00	0.00	0.00	0.00	0.00
3-625	Concession Income	40,000.00	45,000.00	45,000.00	32,520.55	30,912.87	36,307.00
3-650	Fourth of July	9,270.00	7,500.00	7,500.00	4,970.00	1,945.00	4,300.00
3-675	Grant Receipts	0.00	0.00	0.00	1,979.00	500.00	6,554.00
3-670	Interest Income	220.00	1,000.00	1,000.00	254.02	483.86	93.00
3-690	Misc Income	3,000.00	1,000.00	1,000.00	4,080.06	1,367.50	1,016.00
3-700	Mobile Phone Tower	12,500.00	12,500.00	12,500.00	12,410.56	12,156.55	9,923.00
3-710	Park Fees	3,700.00	2,500.00	2,500.00	0.00	500.00	1,000.00
3-720	Real Estate Taxes	40,000.00	56,000.00	56,000.00	38,776.65	39,041.15	51,551.00
3-723	Facility Income	40,000.00	45,000.00	45,000.00	34,726.47	33,459.50	30,586.00
3-725	Sales Tax	280,000.00	255,000.00	490,000.00	488,602.84	491,302.19	462,118.00
3-730	Sales Tax Capital Imp	200,000.00	175,000.00	120,000.00	36,883.35	156,778.82	176,426.00
3-740	Special Event Income	15,000.00	15,000.00	15,000.00	2,090.50	1,302.14	0.00
3-745	Swim Pool Income	80,000.00	100,000.00	100,000.00	64,987.34	87,496.17	103,152.00
3-755	Youth Programs	172,000.00	172,000.00	160,000.00	130,941.18	129,515.33	100,983.00
3-750	Transfers In Reserves	232,000.00	170,000.00	0.00	177,000.00	0.00	0.00
		1,174,040.00	1,106,000.00	1,104,000.00	1,055,694.77	1,006,937.30	1,012,247.00

Acct #	Expenses	2014 Amended 12/09/14 Budget	2014 Amended 8/25/14 Budget	2014 Budget	2013 Actual	2012 Actual	2011 Actual
	Supplies/Services						
3-800	Advertising	2,000.00	2,000.00	1,000.00	1,073.59	2,413.00	538.00
3-808	Building Maint	14,000.00	13,000.00	1,000.00	597.23	674.07	450.00
3-815	Chemicals	7,000.00	8,000.00	8,000.00	10,253.33	9,998.60	6,497.00
3-825	Contract Labor	10,000.00	7,000.00	7,000.00	12,464.65	10,039.60	13,366.00
3-840	Dues & Subscriptions	1,000.00	900.00	0.00	95.00	58.75	0.00
3-845	Equipment-Sports	0.00	0.00	0.00	160.93	50.00	0.00
3-865	Insurance	34,500.00	34,500.00	34,500.00	34,188.72	28,390.00	23,299.00
3-871	Landscaping	1,000.00	1,000.00	1,000.00	631.03	170.97	1,285.00
3-872	Lease Payments	0.00	0.00	0.00	115,000.00	0.00	0.00
3-875	Legal	1,000.00	1,000.00	1,000.00	931.00	1,792.88	301.00
3-880	Miscellaneous	200.00	200.00	0.00	294.54	0.00	0.00
3-876	Professional	7,000.00	7,000.00	8,000.00	10,934.51	11,383.58	16,776.00
3-885	Office Supplies	8,000.00	6,000.00	6,000.00	7,949.41	5,108.41	5,047.00
3-900	Repairs & Maintenance	10,000.00	10,000.00	10,000.00	5,517.29	10,396.75	7,958.00
3-935	Supplies - General	7,000.00	6,000.00	6,000.00	9,531.08	6,521.07	16,254.00
3-936	Supplies - Sports	16,500.00	16,000.00	18,000.00	17,383.03	17,739.30	20,466.00
3-937	Supplies - Aquatic	7,500.00	7,000.00	8,000.00	12,988.50	6,572.95	6,980.00
3-939	Supplies - Grounds	500.00	500.00	500.00	1,689.17	769.04	1,176.00
3-940	Telephone	7,500.00	7,000.00	7,000.00	7,654.63	7,316.80	12,030.00
3-945	Travel & Training	1,500.00	2,000.00	2,000.00	1,819.44	432.75	1,187.00
3-949	Tree City USA	10,400.00	10,400.00	10,400.00	0.00	0.00	0.00
3-950	Turf Maintenance	500.00	500.00	500.00	0.00	666.49	1,000.00
3-955	Utilities - Electric	48,000.00	40,000.00	40,000.00	49,227.89	47,123.18	50,910.00
3-958	Utilities - Gas	5,000.00	6,000.00	6,000.00	3,095.09	1,222.22	5,114.00
3-959	Utilities - Other	5,800.00	5,000.00	2,500.00	4,037.73	3,249.32	2,607.00
3-960	Vehicle Expense - Gas	6,500.00	3,000.00	3,000.00	3,817.31	3,401.46	3,777.00
3-965	Vehicle Expense - Other	800.00	1,000.00	1,000.00	1,586.75	2,396.41	920.00
		213,200.00	195,000.00	182,400.00	312,921.85	177,887.60	197,938.00

Acct #	Expenses	2014 Amended 12/09/14 Budget	2014 Amended 8/25/14 Budget	2014 Budget	2013 Actual	2012 Actual	2011 Actual
	Personnel						
3-860	Group Insurance	29,000.00	27,300.00	30,000.00	19,234.70	18,728.62	20,891.00
3-890	Payroll Taxes	30,000.00	27,800.00	27,800.00	26,824.75	26,687.29	24,876.00
3-910	Retirement	1,500.00	5,000.00	8,900.00	1,893.06	7,908.10	8,117.00
3-920	Salaries - Full Time	196,000.00	222,500.00	222,500.00	179,784.30	186,050.35	170,462.00
3-923	Salaries - Seasonal	195,000.00	140,000.00	140,000.00	166,731.35	161,674.94	154,712.00
3-925	Salaries - Overtime	500.00	1,000.00	1,000.00	66.00	102.30	1,000.00
		452,000.00	423,600.00	430,200.00	394,534.16	401,151.60	380,058.00
	Debt Service						
3-855	Fiscal Agent Fees	4,000.00	4,000.00	4,000.00	4,350.00	5,555.00	4,050.00
3-870	Interest Expense	244,000.00	244,000.00	244,000.00	247,124.15	257,216.47	265,217.00
3-975	Principal Expense	154,000.00	154,000.00	154,000.00	34,000.00	130,000.00	120,000.00
		402,000.00	402,000.00	402,000.00	285,474.15	392,771.47	389,267.00
	Special Event Expenses						
3-820	Concessions	20,000.00	25,000.00	25,000.00	17,514.23	20,638.00	17,028.00
3-850	Fourth of July	12,500.00	10,000.00	10,000.00	14,822.18	7,824.90	7,796.00
3-938	Supplies-Special Events	18,500.00	15,000.00	20,000.00	13,267.61	5,642.35	6,348.00
	Concession Pay-Back	0.00	0.00	0.00	0.00	30,321.00	
		51,000.00	50,000.00	55,000.00	45,604.02	64,426.25	31,172.00
	Capital Asset Exp						
3-810	Capital Asset Exp.	35,200.00	10,000.00	10,000.00	18,254.82	0.00	3,238.00
		35,200.00	10,000.00	10,000.00	18,254.82	0.00	3,238.00
		1,153,400.00	1,080,600.00	1,079,600.00	1,056,789.00	1,036,236.92	1,001,673.00

Summary

2014 Beginning Operating Balance
Investment Funds

62,502.38
229,679.04

2014 Income (Includes \$175000.00 transfer from General Fund)
Total Revenue

1,174,040.00
1,174,040.00

2014 Expenses
Payment to Water/Sewer Fund
Total Expenses

1,153,400.00
20,000.00
1,173,400.00

2014 Projected Ending Cash Balance
Less inter-fund transfer
Investment Funds

100,000.00
57,000.00
135,821.42

Amended 8/25/14

Written Documentation List

General Fund

Retention and Server Software	14,000.00
Financial Software	6,000.00
Electric Outlets Jackson Park	12,000.00
Total Capital Improvements	32,000.00

Public Safety

Radio & computer	6,700.00
Security Project	15,000.00
2nd year Car Payment	<u>17,200.00</u>
Total Capital Improvements	38,900.00

Streets

Salt Spreader	6,000.00
Truck	15,000.00
Total Capital Improvements	21,000.00

Planning and Zoning

Laptop & Software	3,000.00
Total Capital Improvements	3,000.00

Water

(450) Meters	220,000.00
(2) Constant Chlorinators	24,000.00
Willard North Well	18,000.00
Utility Software	5,000.00
Total Capital Improvements	267,000.00

1/2 Mower	7,500.00
Gas Saw	750.00
Total Equipment	<u>8,250.00</u>

Total Cap Imp & Equip	275,250.00
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Sewer

Lift Station	276,500.00
Waste Water Grant Master Plan	10,000.00
Lagoon	2,500.00
Manhole Rehab	30,000.00
(2) Pumps Rebuild at Lift Station	10,000.00
Utility Software	5,000.00
Sewer Line Rehab	43,500.00
Total Capital Improvements	377,500.00

Gas Saw	750.00
1/2 Mower	7,500.00
Total Equipment	8,250.00

Total Cap Imp & Equip	385,750.00
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Parks

Tractor	8,000.00
Misc Improvements	2,000.00
Playground Equipment	<u>25,200.00</u>
Total Capital Improvements	35,200.00



AGENDA ITEM #11

Willard Fitness Center Proposal

Express Fitness

REC
Willard Parks

3YEAR MEMBERSHIP

- NO Sign-up fee
- \$20.00 per month
- Only \$240 per year
- \$10 per month family Add-on

2YEAR MEMBERSHIP

- \$25 Sign-up fee
- \$25.00 per month
- Only \$300 per year
- \$10 per month family Add-on

1YEAR MEMBERSHIP

- \$35 Sign-up fee
- \$30.00 per month
- Only \$360 per year
- \$10 per month family Add-on

Month MEMBERSHIP

- \$40 Sign-up fee
- \$40.00 per month
- Only \$480 per year
- \$20 per month family Add-on

Personal Training

- \$50.00 for 3 sessions
- \$80.00 for 6 sessions
- \$100.00 for 8 sessions

30% Senior Discount
10% Service Member Discount
30% Student Discount
15% Corporate Discount
5% Willard Citizen Discount

Qualifications for Discounts

- Family members are legally married spouse and/or dependents in the home ages 12-21
- A Willard resident is defined as a person or household maintaining a residence or owning a business within the city limits of Willard. Verification of this residency will be completed by providing any of the following:
 - ⇒ Picture ID with local address
 - ⇒ Current (within a month) water or utility bill
 - ⇒ Voter registration card
 - ⇒ Business license and check imprinted with a Willard address
- Seniors age (65+)
- Ask REC STAFF for qualification for Student/Corporate/Service Discounts

Year 1 Twelve-Month Sales Forecast															Willard Parks and Rec					Fiscal Year Begins		Jul-15
12-Month Sales Forecast																						
	Jul-15	Aug-15	Sep-15	Oct-15	Nov-15	Dec-15	Jan-16	Feb-16	Mar-16	Apr-16	May-16	Jun-16	Annual Totals									
Membership Units Sold	5	4	2	2	2	3	4	5	2	2	1	0										
Sale price @ unit	\$ 40.00	\$ 40.00	\$ 40.00	\$ 40.00	\$ 40.00	\$ 40.00	\$ 40.00	\$ 40.00	\$ 40.00	\$ 40.00	\$ 40.00	\$ 40.00										
No Contract Memberships	\$ 200.00	\$ 360.00	\$ 440.00	\$ 520.00	\$ 600.00	\$ 720.00	\$ 880.00	\$ 1,080.00	\$ 1,160.00	\$ 1,240.00	\$ 1,280.00	\$ 1,280.00										
Membership Units Sold	15	4	6	8	8	4	11	5	3	2	2	2										
Sale price @ unit	\$30.00	\$30.00	\$30.00	\$30.00	\$30.00	\$30.00	\$30.00	\$30.00	\$30.00	\$30.00	\$30.00	\$30.00										
1 year Memberships	\$450.00	\$570.00	\$750.00	\$990.00	\$1,230.00	\$1,350.00	\$1,680.00	\$1,830.00	\$1,920.00	\$1,980.00	\$2,040.00	\$2,100.00										
Membership Units Sold	8	4	10	10	10	6	10	9	4	3	2	2										
Sale price @ unit	\$25.00	\$25.00	\$25.00	\$25.00	\$25.00	\$25.00	\$25.00	\$25.00	\$25.00	\$25.00	\$25.00	\$25.00										
2 year Memberships	\$200.00	\$300.00	\$550.00	\$800.00	\$1,050.00	\$1,200.00	\$1,450.00	\$1,675.00	\$1,775.00	\$1,850.00	\$1,900.00	\$1,950.00										
Membership Units Sold	5	1	2	2	2	2	2	2	1	1	0	1										
Sale price @ unit	\$20.00	\$20.00	\$20.00	\$20.00	\$20.00	\$20.00	\$20.00	\$20.00	\$20.00	\$20.00	\$20.00	\$20.00										
3 Year Memberships	\$100.00	\$120.00	\$160.00	\$200.00	\$240.00	\$280.00	\$320.00	\$340.00	\$360.00	\$380.00	\$380.00	\$400.00										
Initiation Fees Sold (No Contract)	5	4	2	2	2	3	4	5	2	2	1	2										
Sale price @ unit	\$40.00	\$40.00	\$40.00	\$40.00	\$40.00	\$40.00	\$40.00	\$40.00	\$40.00	\$40.00	\$40.00	\$40.00										
TOTAL	\$200.00	\$160.00	\$80.00	\$80.00	\$80.00	\$120.00	\$160.00	\$200.00	\$80.00	\$80.00	\$40.00	\$80.00										
Initiation Fees Sold (1 year)	15	4	6	8	8	4	11	5	3	2	2	2										
Sale price @ unit	\$35.00	\$35.00	\$35.00	\$35.00	\$35.00	\$35.00	\$35.00	\$35.00	\$35.00	\$35.00	\$35.00	\$35.00										
TOTAL	\$525.00	\$140.00	\$210.00	\$280.00	\$280.00	\$140.00	\$385.00	\$175.00	\$105.00	\$70.00	\$70.00	\$70.00										
Initiation Fees Sold (2 year)	8	4	10	10	10	6	10	9	4	3	2	2										
Sale price @ unit	\$25.00	\$25.00	\$25.00	\$25.00	\$25.00	\$25.00	\$25.00	\$25.00	\$25.00	\$25.00	\$25.00	\$25.00										
TOTAL	\$200.00	\$100.00	\$250.00	\$250.00	\$250.00	\$150.00	\$250.00	\$225.00	\$100.00	\$75.00	\$50.00	\$50.00										
Monthly totals: All Categories	33	46	66	88	110	125	152	172	182	190	195	200										
Total Members													Year 1 Totals									
Membership Revenue	\$806.19	\$1,123.78	\$1,612.38	\$2,149.84	\$2,687.30	\$3,053.75	\$3,713.36	\$4,201.96	\$4,446.26	\$4,641.70	\$4,763.85	\$4,886.00			\$38,086.37							
Initiation Revenue	\$925.00	\$400.00	\$540.00	\$610.00	\$610.00	\$410.00	\$795.00	\$600.00	\$285.00	\$225.00	\$160.00	\$200.00			\$5,760.00							
Total Monthly Revenue	\$1,731.04	\$1,523.63	\$2,152.23	\$2,759.69	\$3,297.15	\$3,463.60	\$4,508.21	\$4,801.81	\$4,731.11	\$4,866.55	\$4,923.70	\$5,085.85			\$43,844.57							

*Average Cost Membership-\$24.43

* 30% Senior Discount

*10 % Service Discount

*30% Student Discount

*15% Corporate Discount

* \$20 for Each Additional Family Member

*Assuming Average Gross Discount of 15%

*Industry Average Membership \$40-\$50 per Month

*Industry Average Enrollment - \$20-\$150

Year 2 Twelve-month sales forecast

Willard Parks and Rec

Fiscal Year Begins

Jul-15

12-Month Sales Forecast

	Jul-16	Aug-16	Sep-16	Oct-16	Nov-16	Dec-16	Jan-17	Feb-17	Mar-17	Apr-17	May-17	Jun-17	Annual Totals
Membership Units Sold	0	0	1	0	1	1	1	2	1	1	1	0	
Sale price @ unit	\$ 40.00	\$ 40.00	\$ 40.00	\$ 40.00	\$ 40.00	\$ 40.00	\$ 40.00	\$ 40.00	\$ 40.00	\$ 40.00	\$ 40.00	\$ 40.00	
No Contract Memberships	\$ -	\$ -	\$ 40.00	\$ 40.00	\$ 80.00	\$ 120.00	\$ 200.00	\$ 240.00	\$ 280.00	\$ 320.00	\$ 320.00	\$ 320.00	
Membership Units Sold	6	4	8	10	8	6	10	9	4	3	2	2	
Sale price @ unit	\$30.00	\$30.00	\$30.00	\$30.00	\$30.00	\$30.00	\$30.00	\$30.00	\$30.00	\$30.00	\$30.00	\$30.00	
1 year Memberships	\$180.00	\$300.00	\$540.00	\$840.00	\$1,080.00	\$1,260.00	\$1,560.00	\$1,830.00	\$1,950.00	\$2,040.00	\$2,100.00	\$2,160.00	
Membership Units Sold	5	1	2	2	2	2	2	1	1	1	0	1	
Sale price @ unit	\$25.00	\$25.00	\$25.00	\$25.00	\$25.00	\$25.00	\$25.00	\$25.00	\$25.00	\$25.00	\$25.00	\$25.00	
2 year Memberships	\$125.00	\$150.00	\$200.00	\$250.00	\$300.00	\$350.00	\$400.00	\$425.00	\$450.00	\$475.00	\$475.00	\$500.00	
Membership Units Sold	0	0	1	1	2	2	2	1	1	1	1	0	
Sale price @ unit	\$20.00	\$20.00	\$20.00	\$20.00	\$20.00	\$20.00	\$20.00	\$20.00	\$20.00	\$20.00	\$20.00	\$20.00	
3 Year Memberships	\$0.00	\$0.00	\$20.00	\$40.00	\$80.00	\$120.00	\$160.00	\$180.00	\$200.00	\$220.00	\$240.00	\$240.00	
Initiation Fees Sold (No Contract)	0	0	1	0	1	1	1	2	1	1	1	0	
Sale price @ unit	\$40.00	\$40.00	\$40.00	\$40.00	\$40.00	\$40.00	\$40.00	\$40.00	\$40.00	\$40.00	\$40.00	\$40.00	
TOTAL	\$0.00	\$0.00	\$40.00	\$0.00	\$40.00	\$40.00	\$80.00	\$40.00	\$40.00	\$40.00	\$0.00	\$0.00	
Initiation Fees Sold (1 year)	4	4	9	9	8	6	10	14	9	8	7	5	
Sale price @ unit	\$35.00	\$35.00	\$35.00	\$35.00	\$35.00	\$35.00	\$35.00	\$35.00	\$35.00	\$35.00	\$35.00	\$35.00	
TOTAL	\$140.00	\$140.00	\$315.00	\$315.00	\$280.00	\$210.00	\$350.00	\$490.00	\$315.00	\$280.00	\$245.00	\$175.00	
Initiation Fees Sold (2 year)	2	2	2	2	2	3	12	8	8	6	3	1	
Sale price @ unit	\$25.00	\$25.00	\$25.00	\$25.00	\$25.00	\$25.00	\$25.00	\$25.00	\$25.00	\$25.00	\$25.00	\$25.00	
TOTAL	\$50.00	\$50.00	\$50.00	\$50.00	\$50.00	\$75.00	\$300.00	\$200.00	\$200.00	\$150.00	\$75.00	\$25.00	
Total Members	160	128	140	150	161	171	195	217	235	250	259	264	Year 2 Totals
Membership Revenue	\$3,908.80	\$3,127.04	\$3,412.87	\$3,674.27	\$3,935.67	\$4,172.64	\$4,751.64	\$5,306.20	\$5,738.61	\$6,097.73	\$6,334.70	\$6,456.85	\$56,917.01
Initiation Revenue	\$190.00	\$190.00	\$405.00	\$365.00	\$370.00	\$325.00	\$730.00	\$730.00	\$555.00	\$470.00	\$320.00	\$200.00	\$4,850.00
Total Monthly Revenue	\$4,098.80	\$3,316.89	\$3,817.72	\$4,039.12	\$4,305.52	\$4,497.49	\$5,481.49	\$6,036.05	\$6,293.46	\$6,567.58	\$6,654.55	\$6,656.70	\$61,765.21

*Average Cost Membership-\$24.43

* 30% Senior Discount

*10 % Service Discount

*30% Student Discount

*15% Corporate Discount

* \$20 for Each Additional Family Member

*Assuming Average Gross Discount of 15%

*Industry Average Membership \$40-\$50 per Month

*Industry Average Enrollment - \$20-\$150

12-Month Sales Forecast													
	Jul-17	Aug-17	Sep-17	Oct-17	Nov-17	Dec-17	Jan-18	Feb-18	Mar-18	Apr-18	May-18	Jun-18	Annual Totals
Membership Units Sold	0	1	0	0	1	1	1	5	3	2	6	2	1
Sale price @ unit	\$ 40.00	\$ 40.00	\$ 40.00	\$ 40.00	\$ 40.00	\$ 40.00	\$ 40.00	\$ 40.00	\$ 40.00	\$ 40.00	\$ 40.00	\$ 40.00	
No Contract Memberships	\$ -	\$ 40.00	\$ 40.00	\$ 40.00	\$ 80.00	\$ 120.00	\$ 320.00	\$ 440.00	\$ 520.00	\$ 760.00	\$ 840.00	\$ 880.00	
Membership Units Sold	11	5	11	11	10	13	14	14	7	9	7	5	
Sale price @ unit	\$30.00	\$30.00	\$30.00	\$30.00	\$30.00	\$30.00	\$30.00	\$30.00	\$30.00	\$30.00	\$30.00	\$30.00	
1 year Memberships	\$330.00	\$480.00	\$810.00	\$1,140.00	\$1,440.00	\$1,830.00	\$2,250.00	\$2,670.00	\$2,880.00	\$3,150.00	\$3,360.00	\$3,510.00	
Membership Units Sold	2	3	3	3	4	5	7	8	5	9	4	1	
Sale price @ unit	\$25.00	\$25.00	\$25.00	\$25.00	\$25.00	\$25.00	\$25.00	\$25.00	\$25.00	\$25.00	\$25.00	\$25.00	
2 year Memberships	\$50.00	\$125.00	\$200.00	\$275.00	\$375.00	\$500.00	\$675.00	\$875.00	\$1,000.00	\$1,225.00	\$1,325.00	\$1,350.00	
Membership Units Sold	0	1	2	0	1	1	2	2	1	1	0	0	
Sale price @ unit	\$20.00	\$20.00	\$20.00	\$20.00	\$20.00	\$20.00	\$20.00	\$20.00	\$20.00	\$20.00	\$20.00	\$20.00	
3 Year Memberships	\$0.00	\$20.00	\$60.00	\$60.00	\$80.00	\$100.00	\$140.00	\$180.00	\$200.00	\$220.00	\$220.00	\$220.00	
Initiation Fees Sold (No Contract)	1	1	3	1	1	1	3	3	2	1	1	0	
Sale price @ unit	\$40.00	\$40.00	\$40.00	\$40.00	\$40.00	\$40.00	\$40.00	\$40.00	\$40.00	\$40.00	\$40.00	\$40.00	
TOTAL	\$40.00	\$40.00	\$120.00	\$40.00	\$40.00	\$40.00	\$120.00	\$120.00	\$80.00	\$40.00	\$40.00	\$0.00	
Initiation Fees Sold (1 year)	6	4	9	9	8	11	12	13	6	8	7	5	
Sale price @ unit	\$35.00	\$35.00	\$35.00	\$35.00	\$35.00	\$35.00	\$35.00	\$35.00	\$35.00	\$35.00	\$35.00	\$35.00	
TOTAL	\$210.00	\$140.00	\$315.00	\$315.00	\$280.00	\$385.00	\$420.00	\$455.00	\$210.00	\$280.00	\$245.00	\$175.00	
Initiation Fees Sold (2 year)	0	1	0	0	1	1	3	3	2	2	2	1	
Sale price @ unit	\$25.00	\$25.00	\$25.00	\$25.00	\$25.00	\$25.00	\$25.00	\$25.00	\$25.00	\$25.00	\$25.00	\$25.00	
TOTAL	\$0.00	\$25.00	\$0.00	\$0.00	\$25.00	\$25.00	\$75.00	\$75.00	\$50.00	\$50.00	\$50.00	\$25.00	
Total Members	211	217	229	239	249	262	280	299	309	320	330	336	Year 3 Totals
Membership Revenue	\$5,165.48	\$5,312.06	\$5,605.22	\$5,849.52	\$6,093.82	\$6,411.41	\$6,851.15	\$7,315.32	\$7,559.62	\$7,828.35	\$8,072.65	\$8,219.23	\$80,283.82
Initiation Revenue	\$250.00	\$205.00	\$435.00	\$355.00	\$345.00	\$450.00	\$615.00	\$650.00	\$340.00	\$370.00	\$335.00	\$200.00	\$4,550.00
Total Monthly Revenue	\$5,415.33	\$5,516.91	\$6,040.07	\$6,204.37	\$6,438.67	\$6,861.26	\$7,466.00	\$7,965.17	\$7,899.47	\$8,198.20	\$8,407.50	\$8,419.08	\$84,833.82

*Average Cost Membership-\$24.43

* 30% Senior Discount

*10 % Service Discount

*30% Student Discount

*15% Corporate Discount

* \$20 for Each Additional Family Member

*Assuming Average Gross Discount of 15%

*Industry Average Membership \$40-\$50 per Month

*Industry Average Enrollment - \$20-\$150

Fitness Membership - 1 Year Contract Comparison

Citizen Fee Structure	Express	Cox	Difference	Savings
Joining Fee	\$33.25	\$50.00	\$16.75	\$16.75
Monthly Fee	\$28.50	\$36.00	\$7.50	\$90.00
Family Add-on	\$9.50	\$9.00	-\$0.50	-\$6.00
Total Savings Per Year				\$100.75

Non-Citizen Fee Structure	Express	Cox	Difference	Savings
Joining Fee	\$35.00	\$50.00	\$15.00	\$15.00
Monthly Fee	\$30.00	\$36.00	\$6.00	\$72.00
Family Add-on	\$10.00	\$9.00	-\$1.00	-\$12.00
Total Savings Per Year				\$75.00

Senior Fee Structure	Express	Cox	Difference	Savings
Joining Fee	\$24.50	\$25.00	\$0.50	\$0.50
Monthly Fee	\$21.00	\$21.00	\$0.00	\$0.00
Family Add-on	\$7.00	\$8.00	\$1.00	\$12.00
Total Savings Per Year				\$12.50

Corporate Fee Structure	Express	Cox	Difference	Savings
Joining Fee	\$29.75	\$25.00	-\$4.75	-\$4.50
Monthly Fee	\$25.50	\$30.00	\$4.50	\$54.00
Family Add-on	\$8.50	\$6.00	-\$2.50	-\$30.00
Total Savings Per Year				\$19.50

Student Fee Structure	Express	Cox	Difference	Savings
Joining Fee	\$24.50		-\$24.50	-\$24.50
Monthly Fee	\$21.00	\$21.00	\$0.00	\$0.00
Total Savings Per Year				-\$24.50

Fitness Membership - 2 Year Contract Comparison

Citizen Fee Structure	Express	Cox	Difference	Savings
Joining Fee	\$23.75	\$50.00	\$26.25	\$16.75
Monthly Fee	\$47.50	\$72.00	\$24.50	\$294.00
Family Add-on	\$19.00	\$18.00	-\$1.00	-\$12.00
Total Savings Per Year				\$298.75

Non-Citizen Fee Structure	Express	Cox	Difference	Savings
Joining Fee	\$25.00	\$50.00	\$25.00	\$15.00
Monthly Fee	\$50.00	\$72.00	\$22.00	\$264.00
Family Add-on	\$20.00	\$18.00	-\$2.00	-\$24.00
Total Savings Per Year				\$255.00

Senior Fee Structure	Express	Cox	Difference	Savings
Joining Fee	\$17.50	\$25.00	\$7.50	\$0.50
Monthly Fee	\$35.00	\$42.00	\$7.00	\$84.00
Family Add-on	\$14.00	\$16.00	\$2.00	\$24.00
Total Savings Per Year				\$108.50

Corporate Fee Structure	Express	Cox	Difference	Savings
Joining Fee	\$21.25	\$25.00	\$3.75	-\$4.50
Monthly Fee	\$42.50	\$60.00	\$17.50	\$210.00
Family Add-on	\$17.00	\$12.00	-\$5.00	-\$60.00
Total Savings Per Year				\$145.50

Student Fee Structure	Express	Cox	Difference	Savings
Joining Fee	\$17.50		-\$17.50	-\$24.50
Monthly Fee	\$35.00	\$42.00	\$7.00	\$84.00
Total Savings Per Year				\$59.50

Fitness Membership - 3 Year Contract Comparison

Citizen Fee Structure	Express	Cox	Difference	Savings
Joining Fee	\$0.00	\$50.00	\$50.00	\$50.00
Monthly Fee	\$57.00	\$108.00	\$51.00	\$612.00
Family Add-on	\$28.50	\$27.00	-\$1.50	-\$18.00
Total Savings Per Year				\$644.00

Corporate Fee Structure	Express	Cox	Difference	Savings
Joining Fee	\$0.00	\$25.00	\$25.00	\$25.00
Monthly Fee	\$51.00	\$90.00	\$39.00	\$468.00
Family Add-on	\$25.50	\$18.00	-\$7.50	-\$90.00
Total Savings Per Year				\$403.00

Non-Citizen Fee Structure	Express	Cox	Difference	Savings
Joining Fee	\$0.00	\$50.00	\$50.00	\$50.00
Monthly Fee	\$60.00	\$108.00	\$48.00	\$576.00
Family Add-on	\$30.00	\$27.00	-\$3.00	-\$36.00
Total Savings Per Year				\$590.00

Student Fee Structure	Express	Cox	Difference	Savings
Joining Fee	\$0.00	\$0.00	\$0.00	\$0.00
Monthly Fee	\$42.00	\$63.00	\$21.00	\$252.00
Total Savings Per Year				\$252.00

Senior Fee Structure	Express	Cox	Difference	Savings
Joining Fee	\$0.00	\$25.00	\$25.00	\$25.00
Monthly Fee	\$42.00	\$63.00	\$21.00	\$252.00
Family Add-on	\$21.00	\$24.00	\$3.00	\$36.00
Total Savings Per Year				\$313.00

